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## Borderplex Business Barometer, Volume 5, Number 10

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T.M. Fullerton, Jr., and S.L. Fullerton, 2021, Northern Border Parity, Borderplex Business Barometer 5(10), 1-58.



# **BORDERPLEX BUSINESS BAROMETER**

### October 2021

# Border Region Modeling Project Thomas M. Fullerton, Jr. Steven I. Fullerton

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#### Borderplex Business Barometer, Volume 5, Number 10

#### **Northern Border Parity!**

The pandemic-related closure of the international ports-of-entry to all but essential traffic has caused numerous difficulties on both borders. Among them is leakage of approximately \$300 million in retail sales in El Paso that otherwise would have accrued to residents of Northern Mexico. Re-opening the ports to fully vaccinated, B1/B2 "laser" visa holders should boost commercial activity on the north side of the border. Also encouraging is that the White House intends to implement northern border parity for how it manages the border with Mexico.

Several important questions still loom for the Borderplex regional economy once the border is re-opened to visa holders who are fully vaccinated:

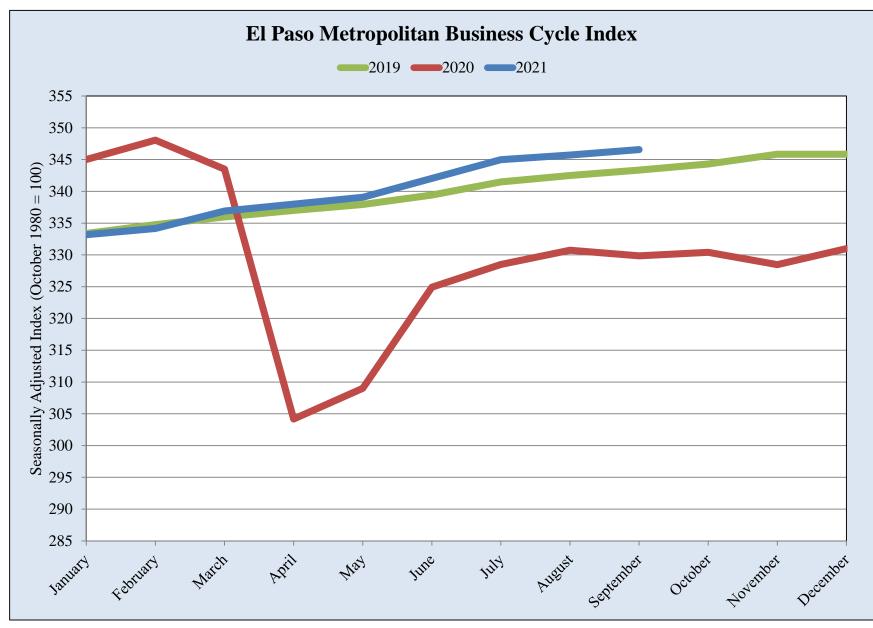
- 1. How many lanes will be re-opened, and for how many hours each day?
- 2. How long will the wait times be for automobiles?
- 3. How long will the wait times be for pedestrians?
- 4. How many residents of Northern Mexico hold B1/B2 border-crossing visas and have also been fully vaccinated against the Novel Coronavirus?
- 5. How much pent-up demand is there for goods and services that Northern Mexico residents typically purchased in El Paso prior to the pandemic?
- 6. Will there be substantial export sales erosion in El Paso due to continued online purchasing on platforms such as Amazon in Seattle, Alibaba in Guangzhou, and Mercado Libre in Buenos Aires?

While uncertainty remains, re-opening the ports-of-entry is a good development for the Borderplex that will help households and improve overall regional economic efficiency.

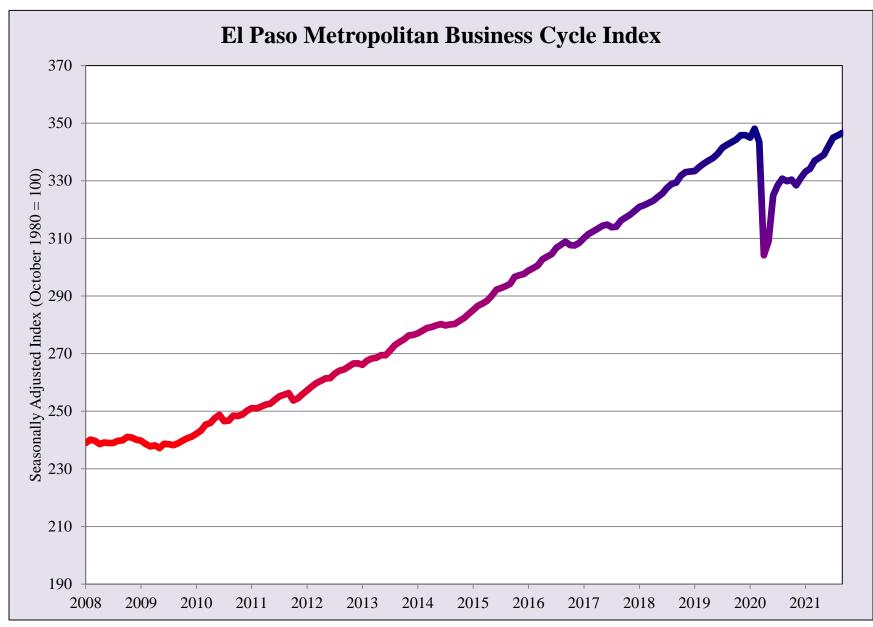
Northbound wait times at the Bridge of the Americas and Ysleta ports of entry averaged nearly 40 minutes for small vehicles in September. For cars on the Santa Fe Paso del Norte Bridge, average queue times lasted slightly less than 20 minutes. Subsequent to 8 November, average wait times for personal vehicle and pedestrian traffic at each port of entry are expected to increase. Border economic history indicates that longer delays are probably inescapable due to the implementation of new inspection procedures.

On the industrial side of the border crossing ledger, the total volume of cargo vehicles crossing into El Paso continued to exceed year-ago levels in August. That is not surprising. From March through August, total trade through the El Paso Customs District consistently surpasses the corresponding volumes from 2020.

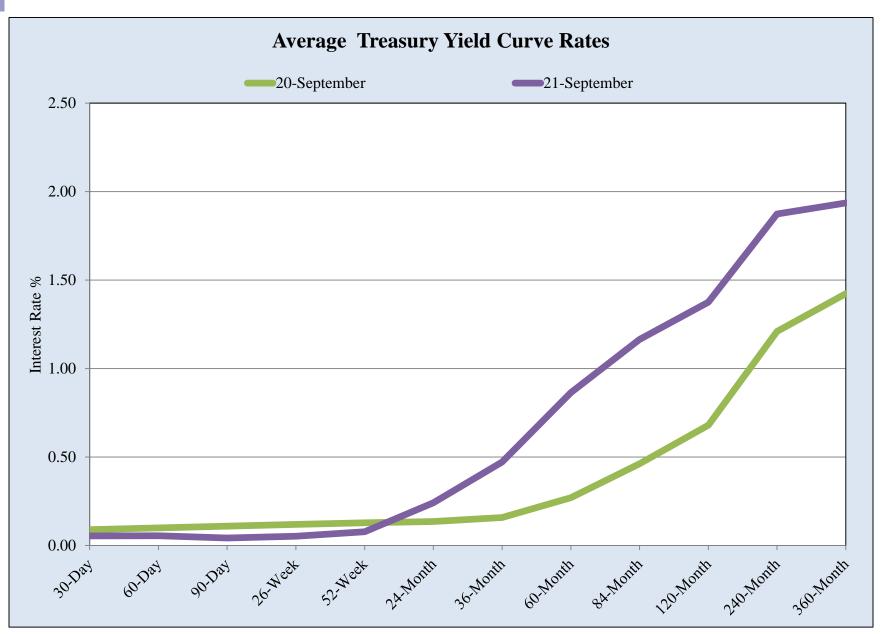
Although Borderplex factories and warehouses continue to be affected by global supply chain disruptions and seaport snarls in California, Customs District freight traffic is expected to remain at or above \$10 billion per month for the foreseeable future. That, plus a relatively weak peso, means that IMMEX payrolls in Ciudad Juarez should remain strong in 2022. Greater IMMEX activity also translates into more air freight shipments through El Paso International Airport. Increased ocean cargo rates have made air freight more attractive during much of 2021, which may persist into 2022.



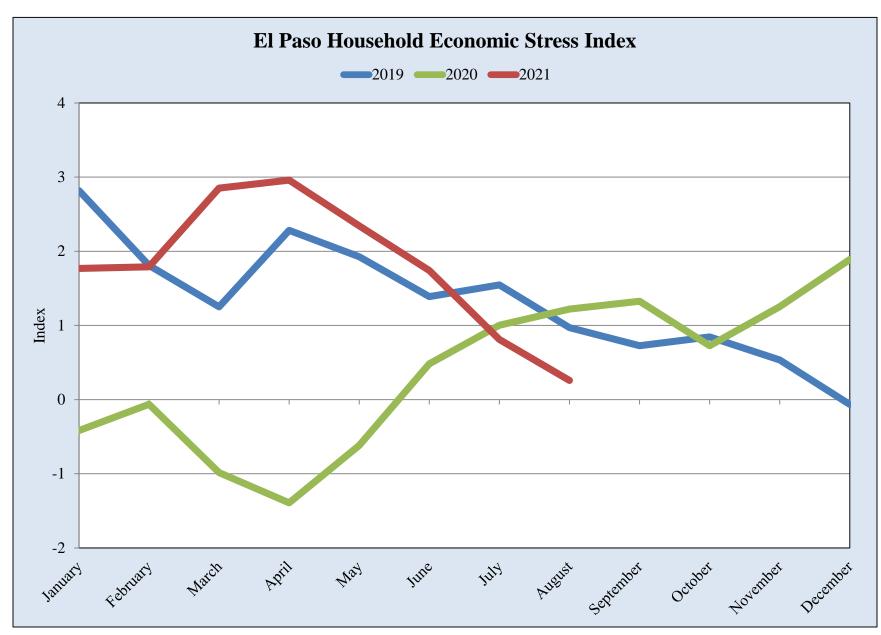
Source: Federal Reserve Bank of Dallas

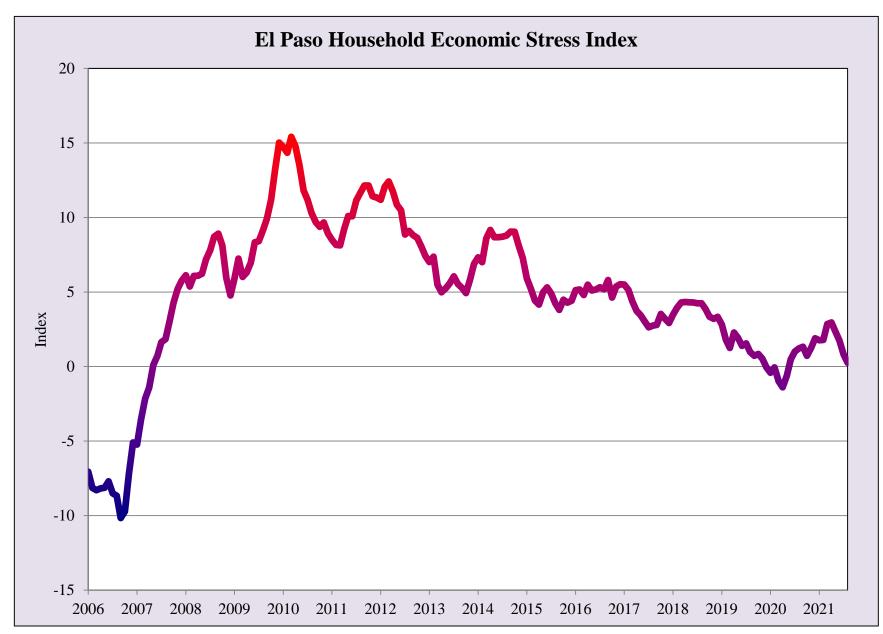


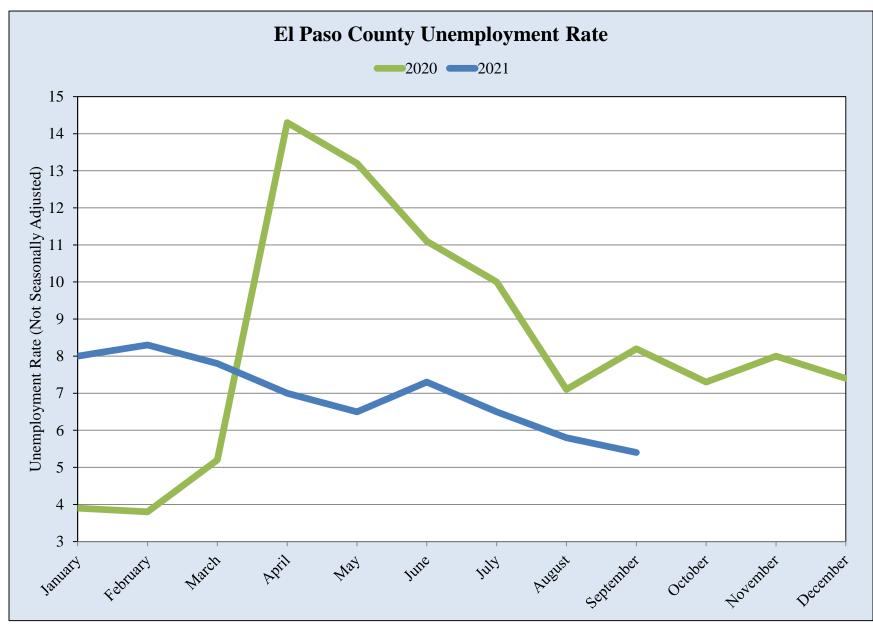
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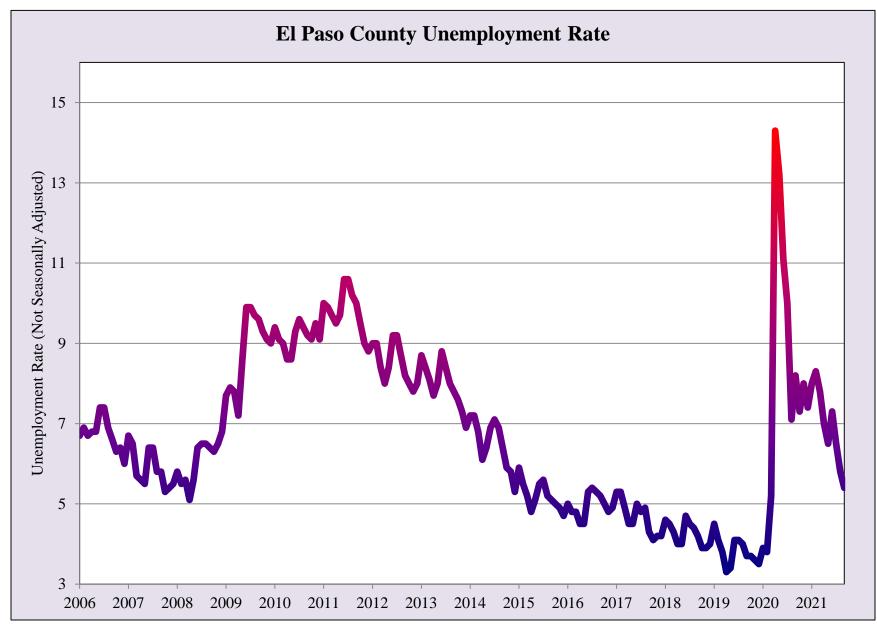
Source: U.S. Treasury, Daily Treasury Yield Curve Rates and BRMP Calculations



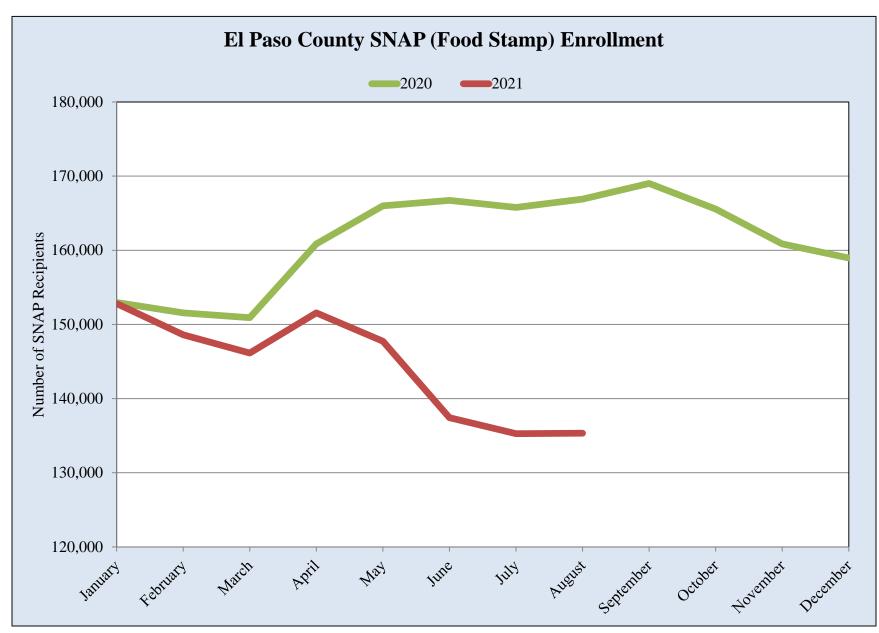




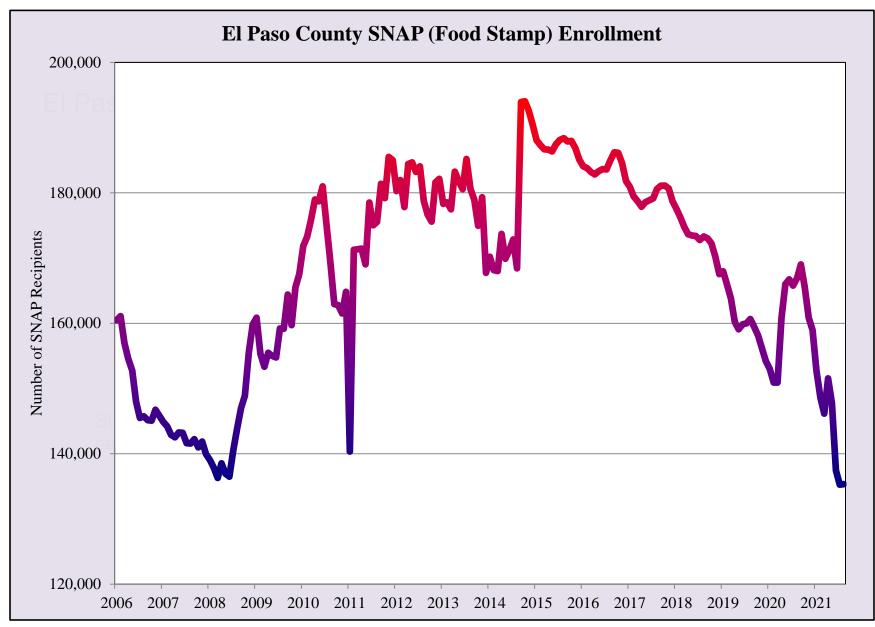
Source: Bureau of Labor Statistics



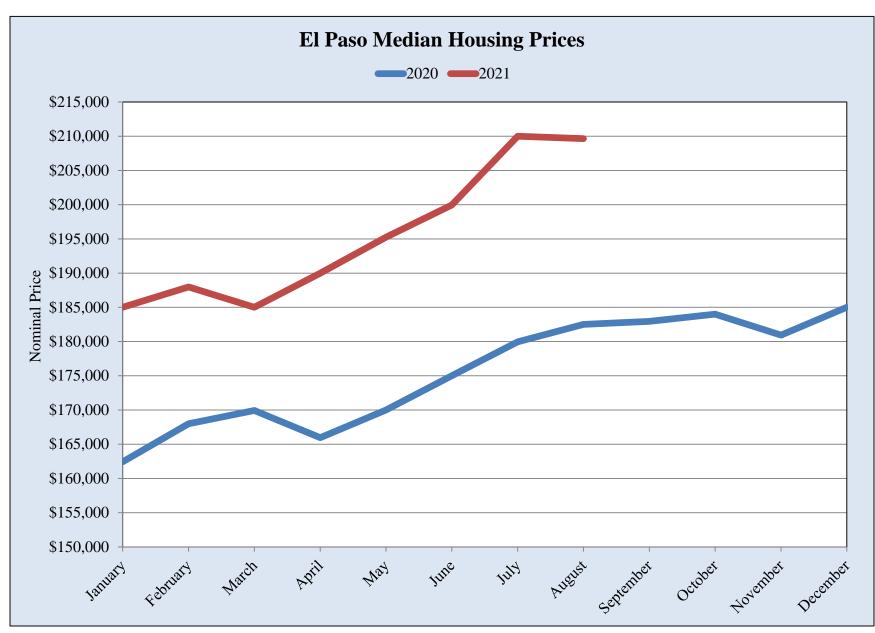
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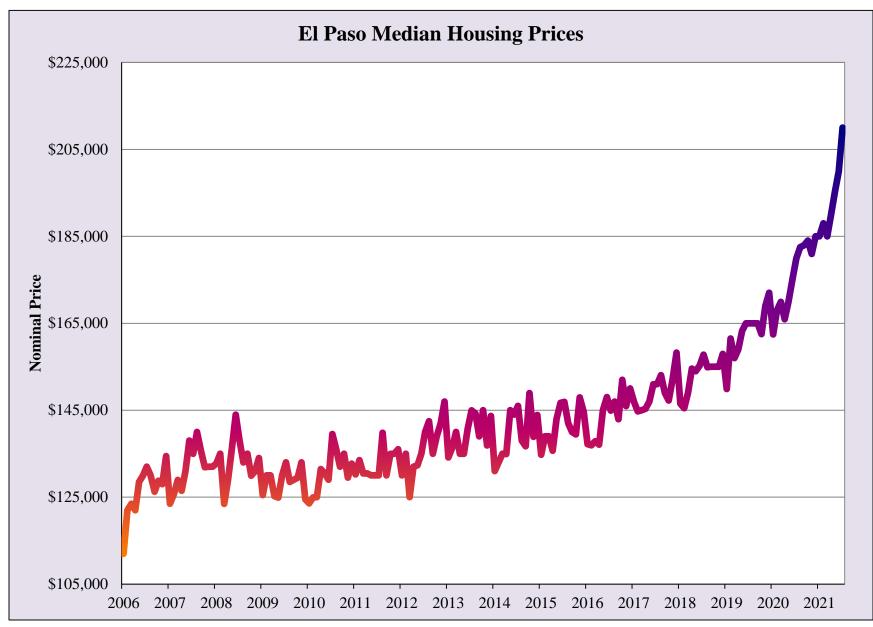


Source: Texas Health and Human Services Commission

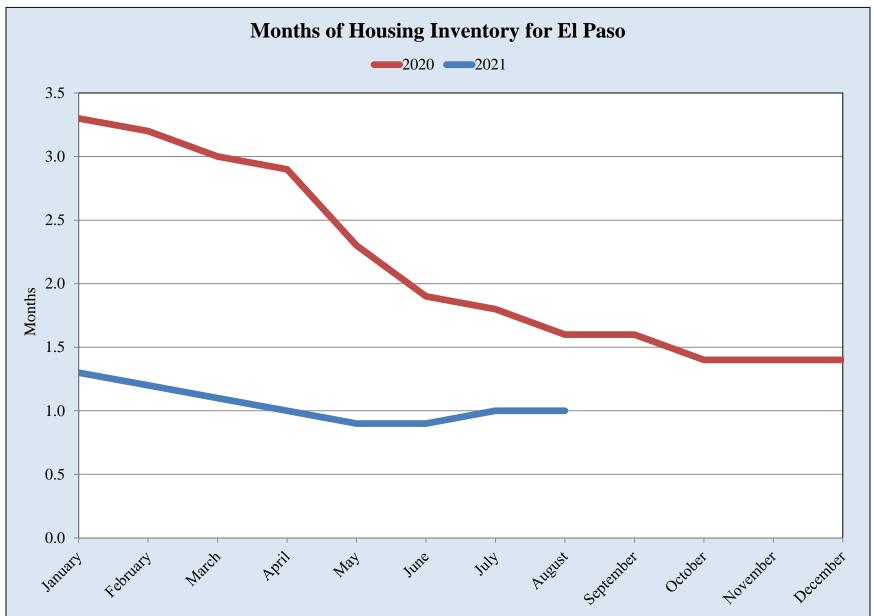


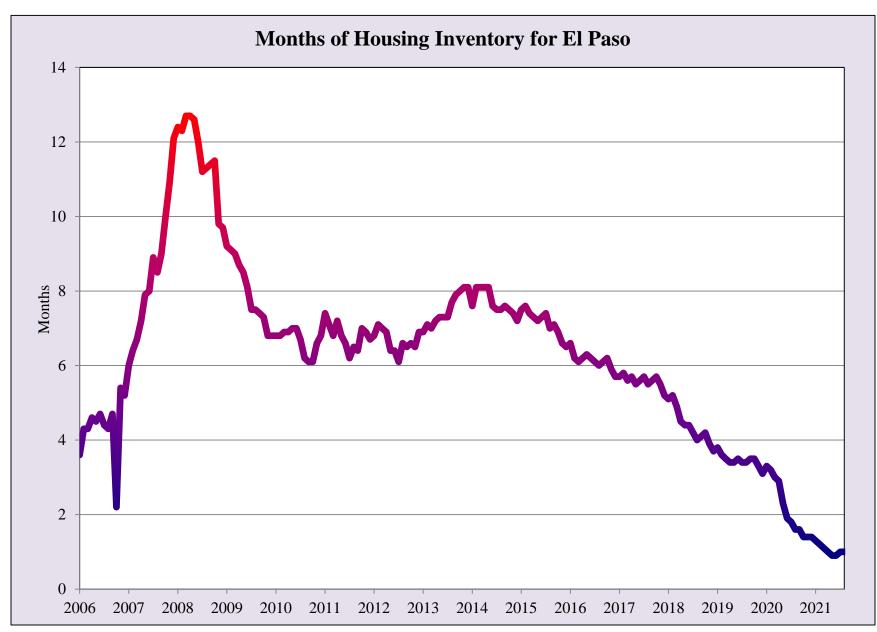
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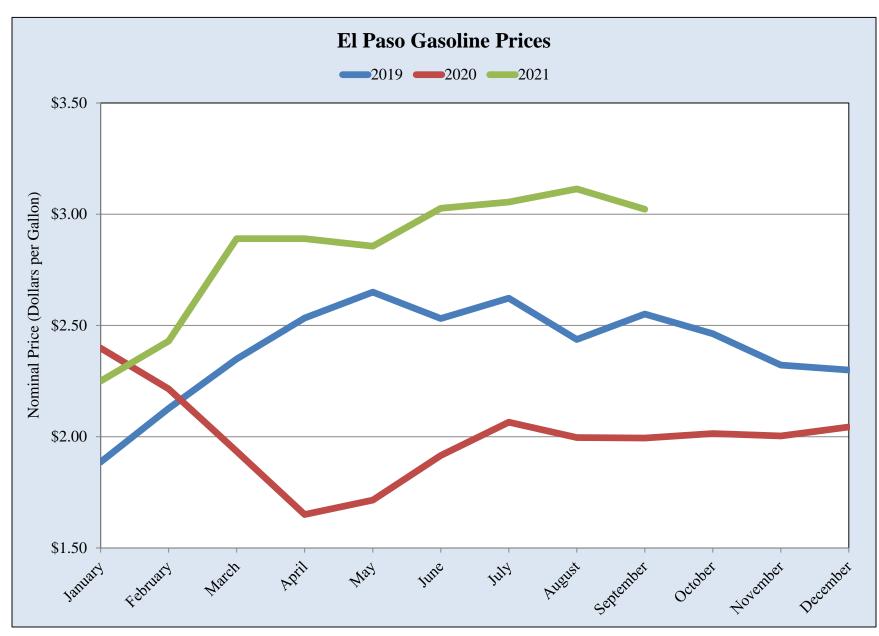




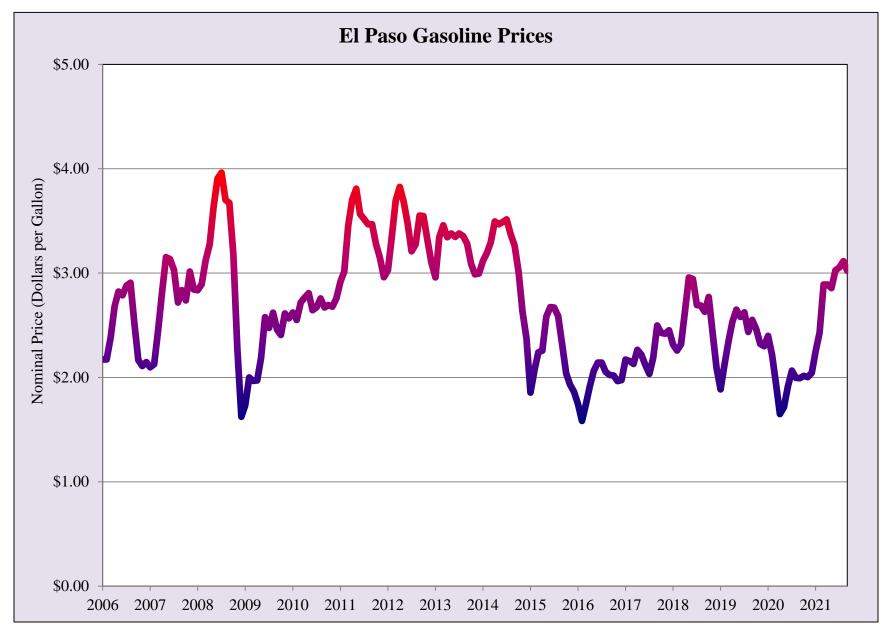




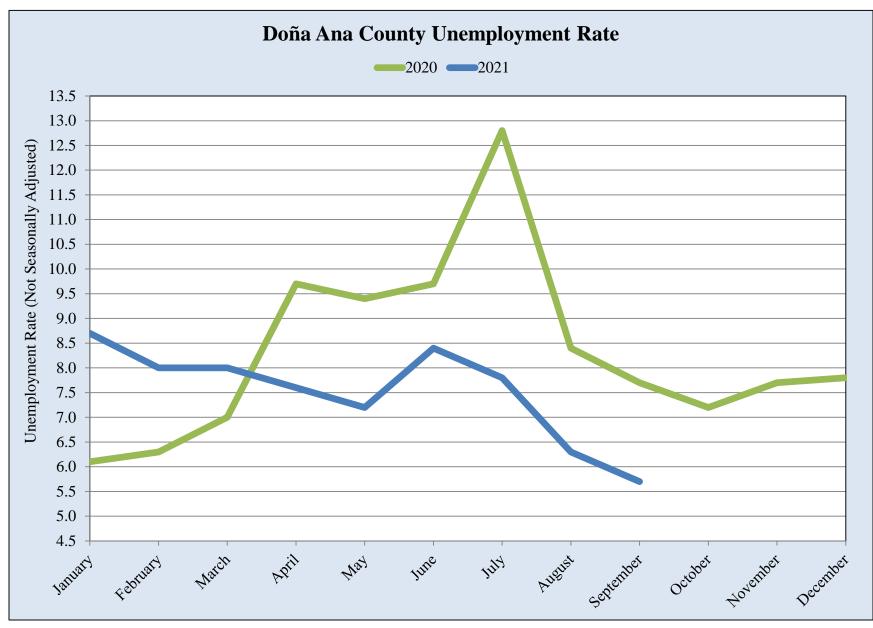




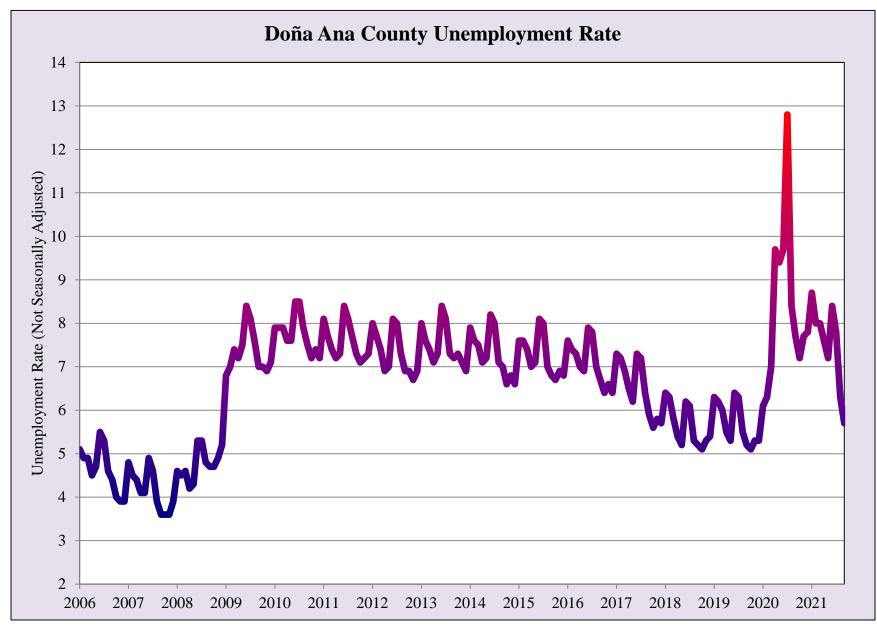
Source: GasBuddy.com



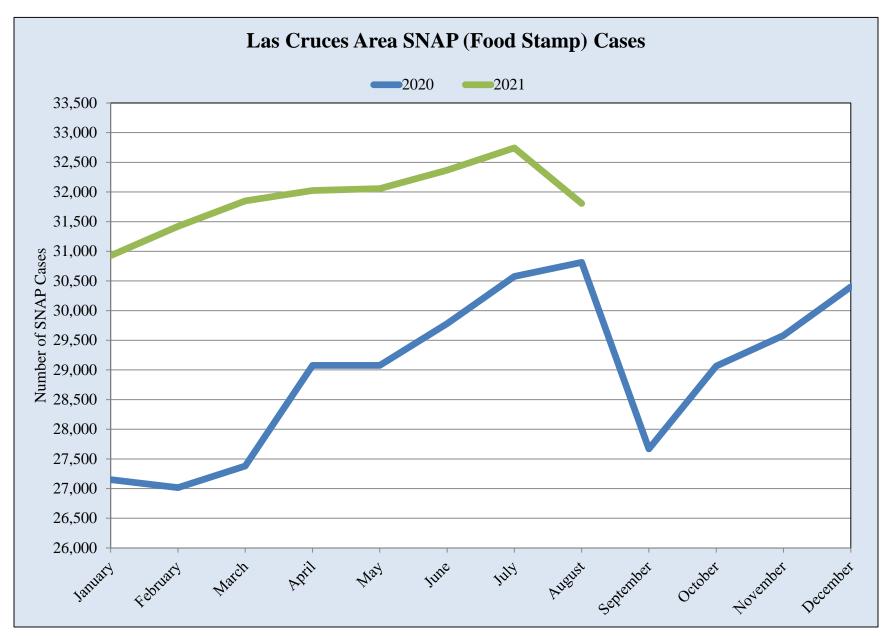
Source: GasBuddy.com



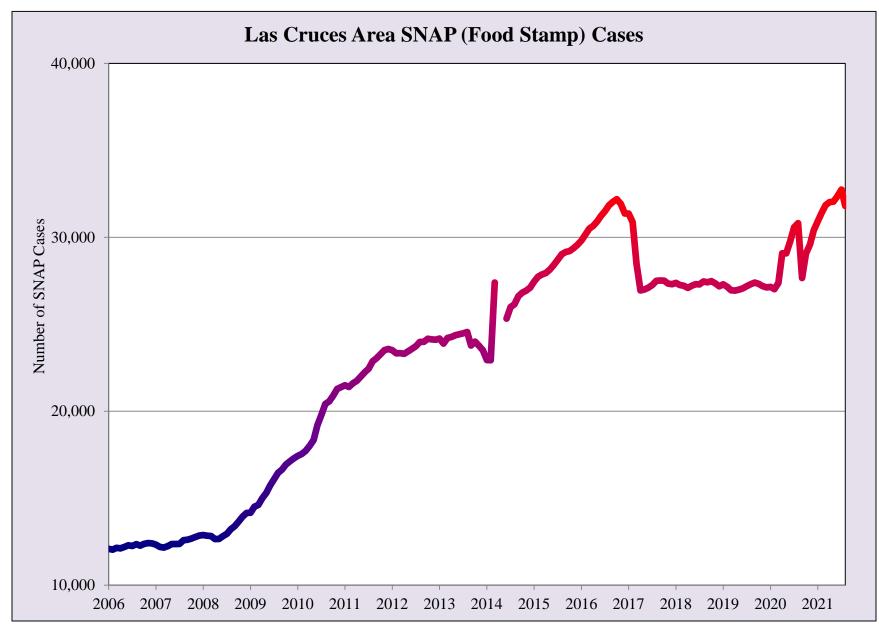
Source: Bureau of Labor Statistics



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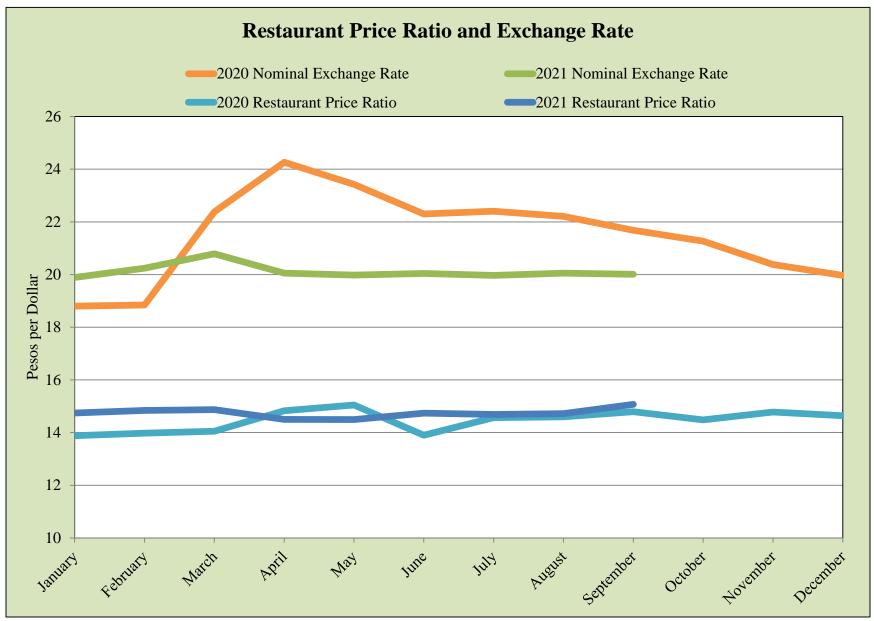


Source: New Mexico Human Services Department



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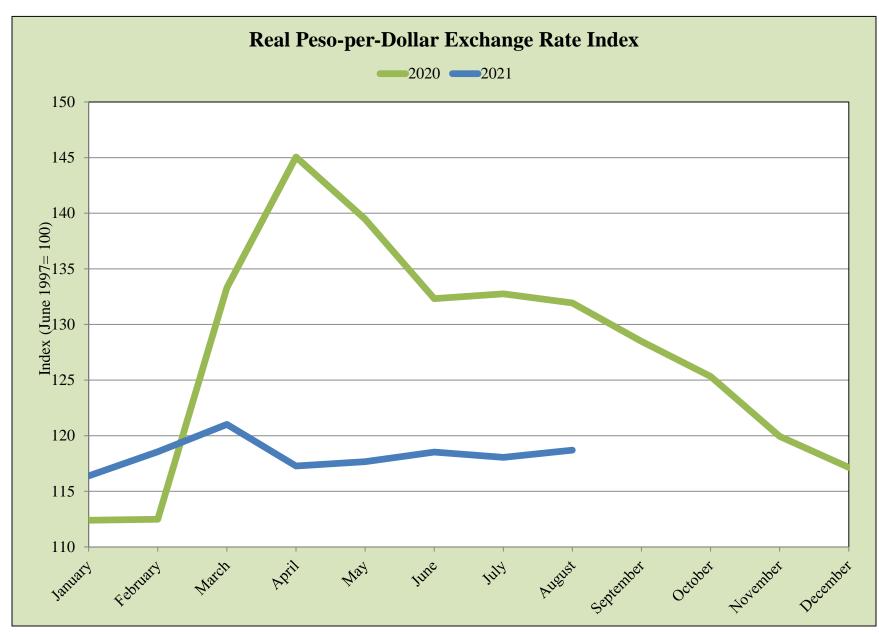


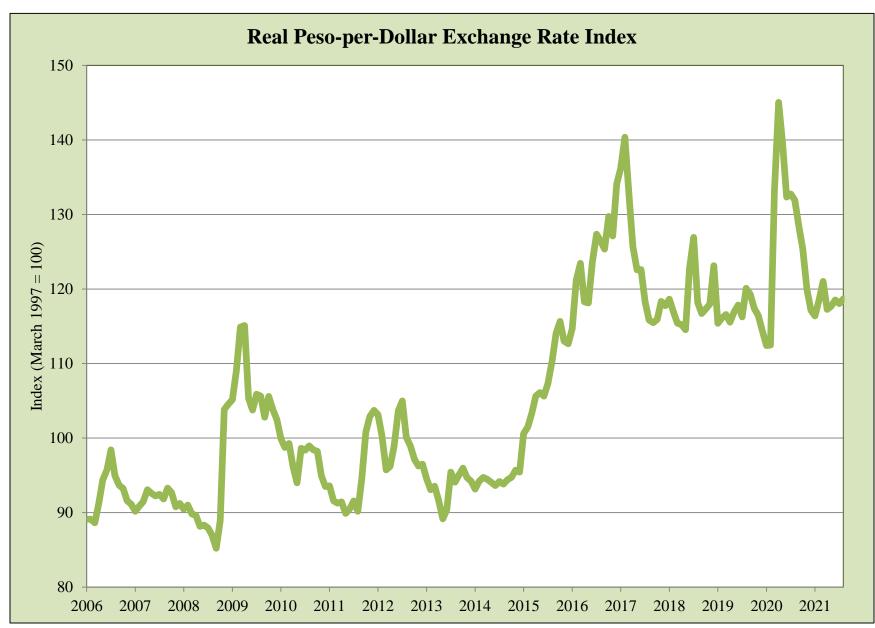


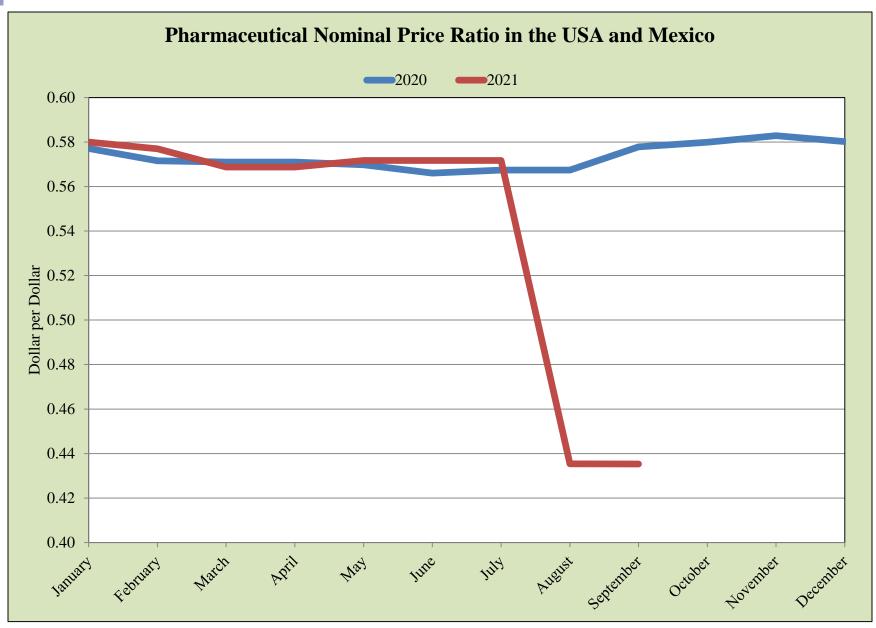
Source: UTEP Border Region Modeling Project and Banco de Mexico



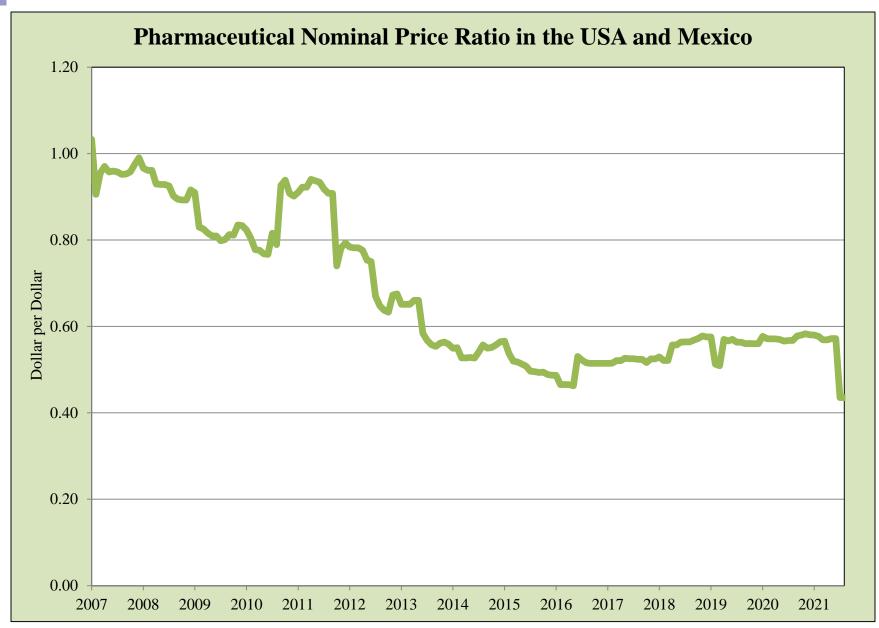
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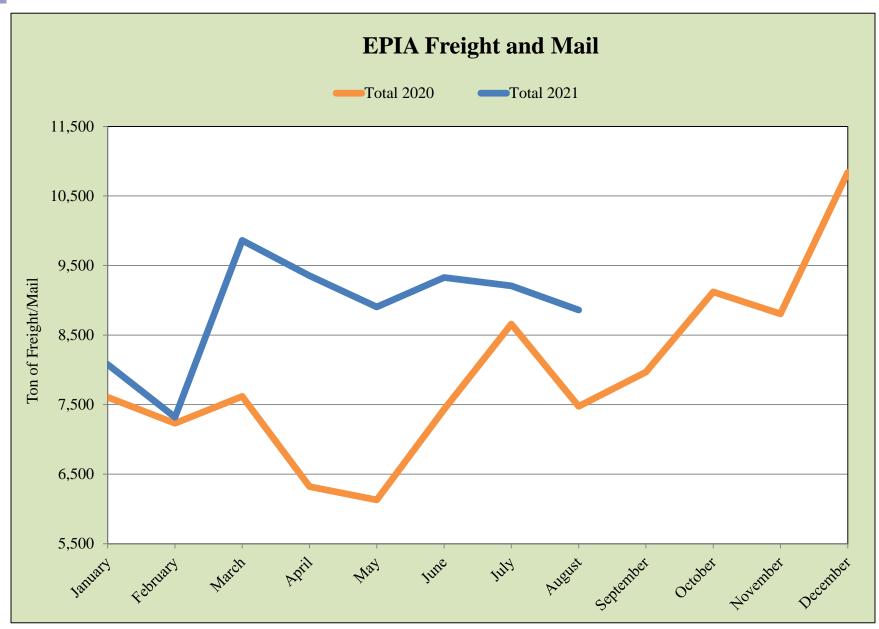


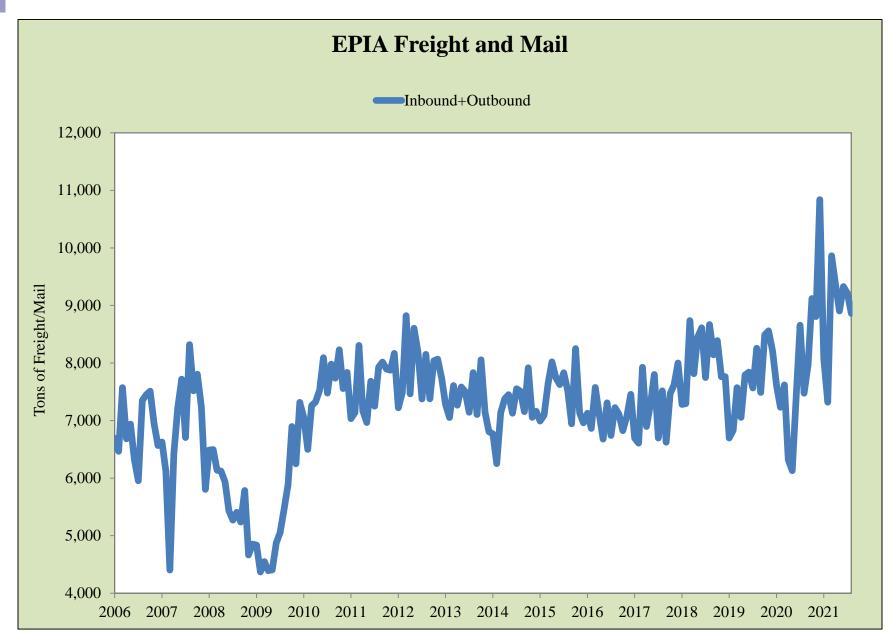


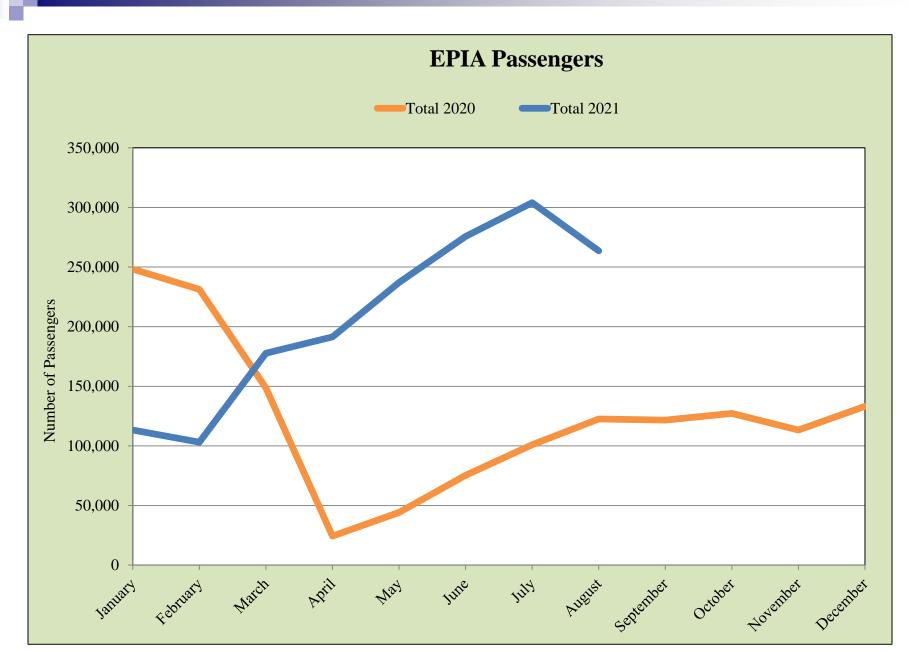
Source: UTEP Border Region Modeling Project, healthwarehouse.com, goodrx.com, medsmex.com

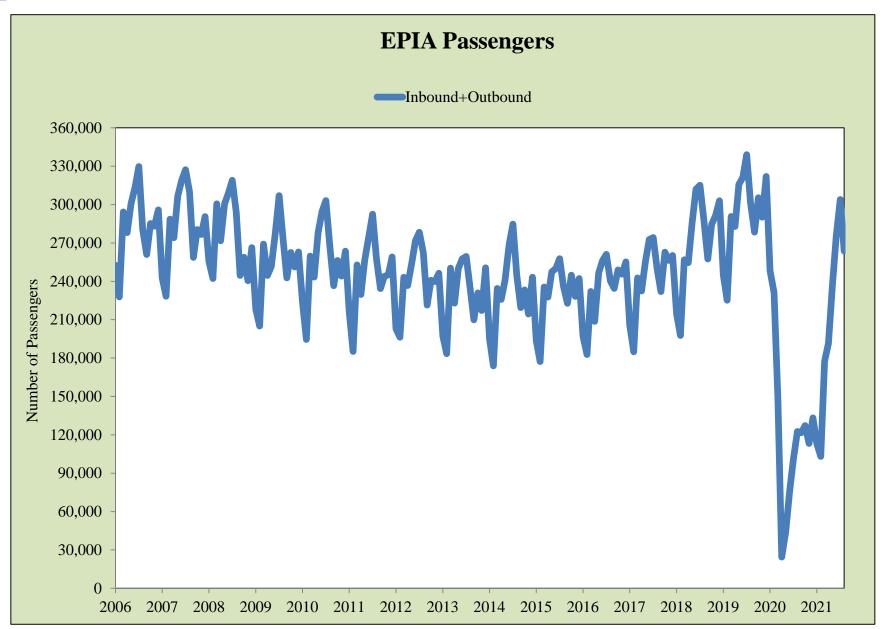


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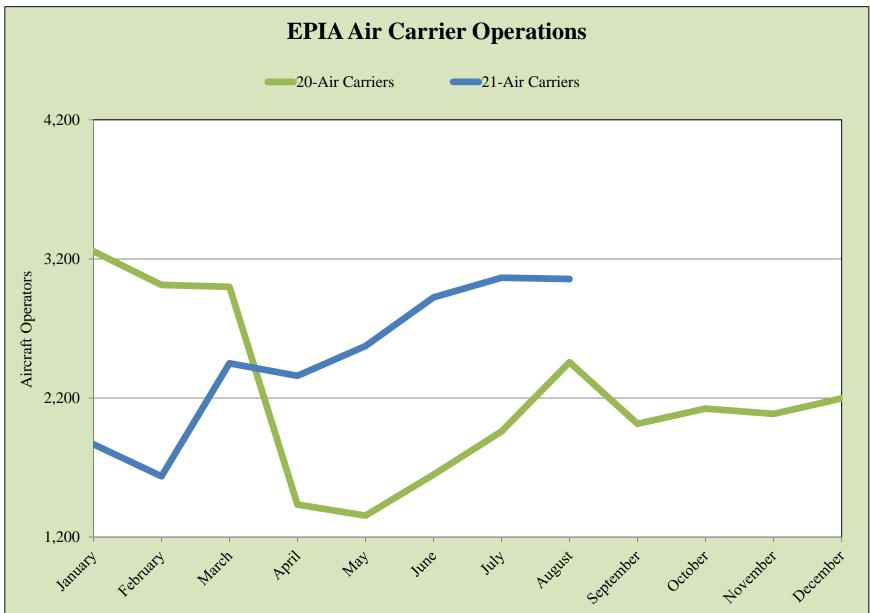


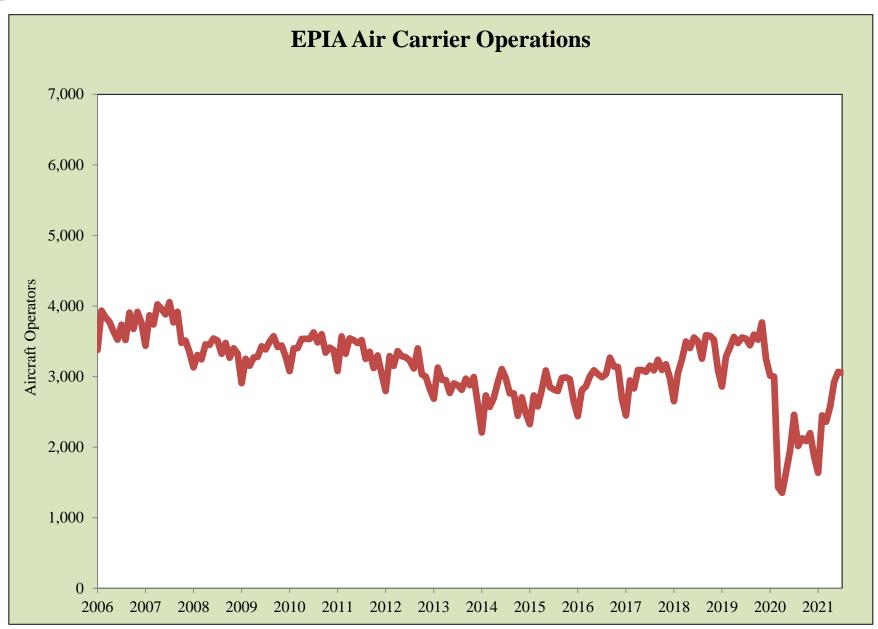


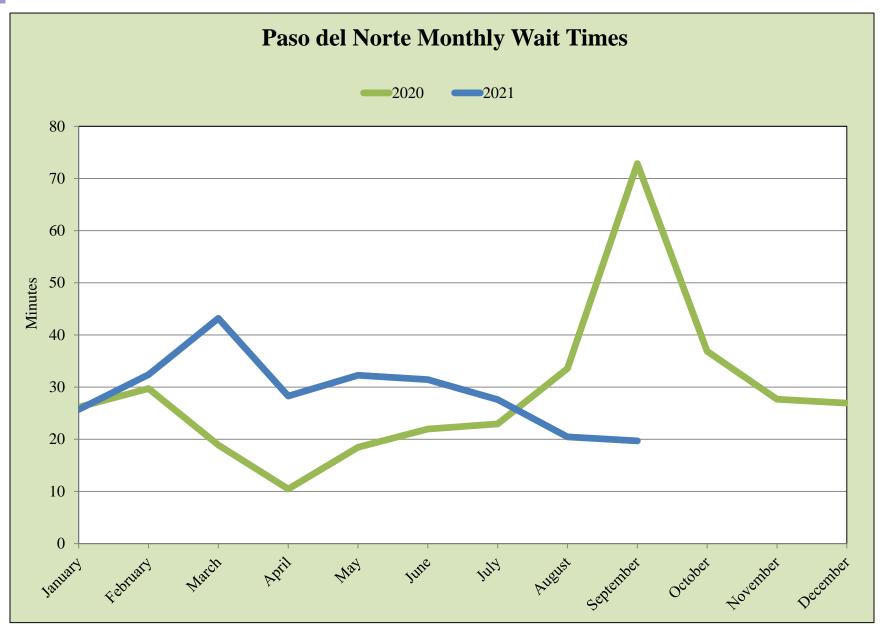


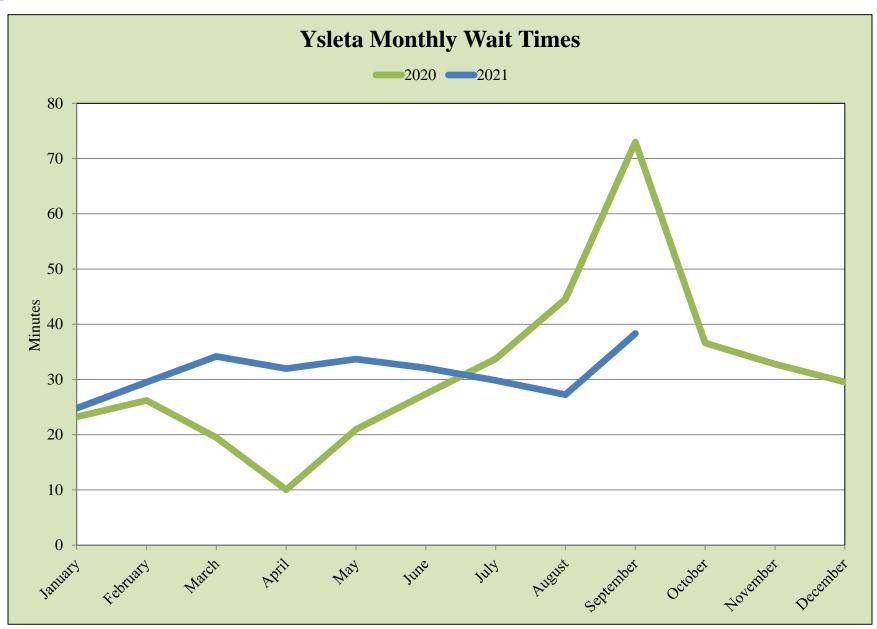


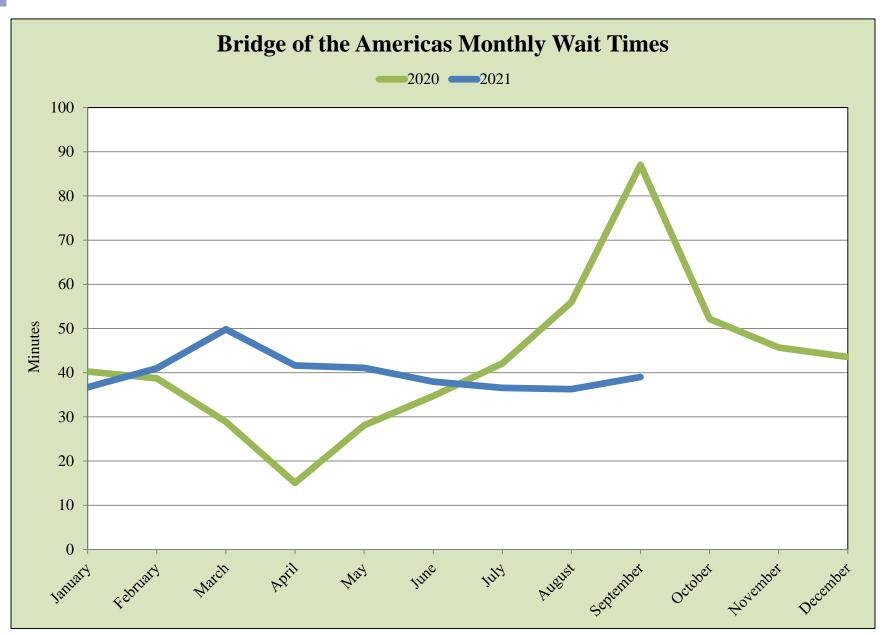


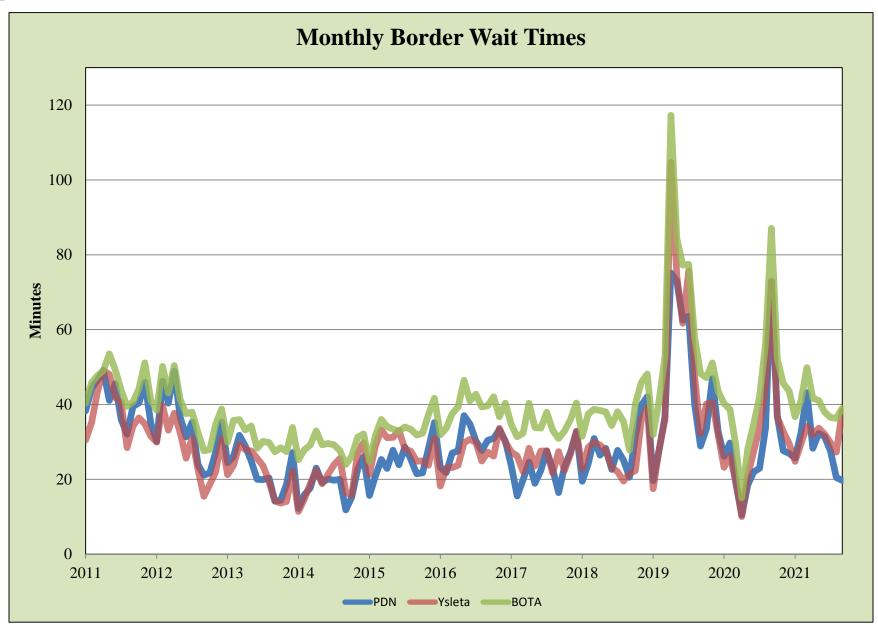




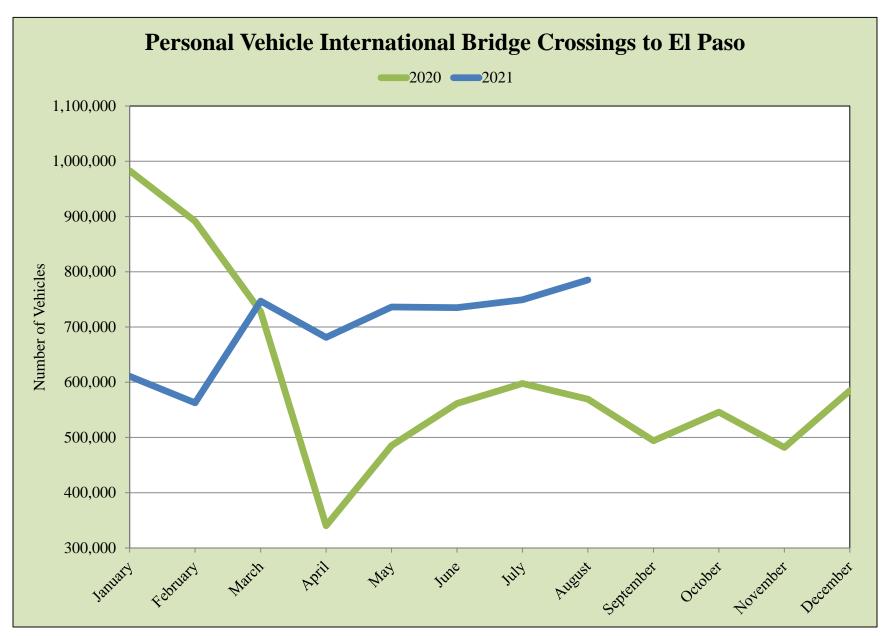


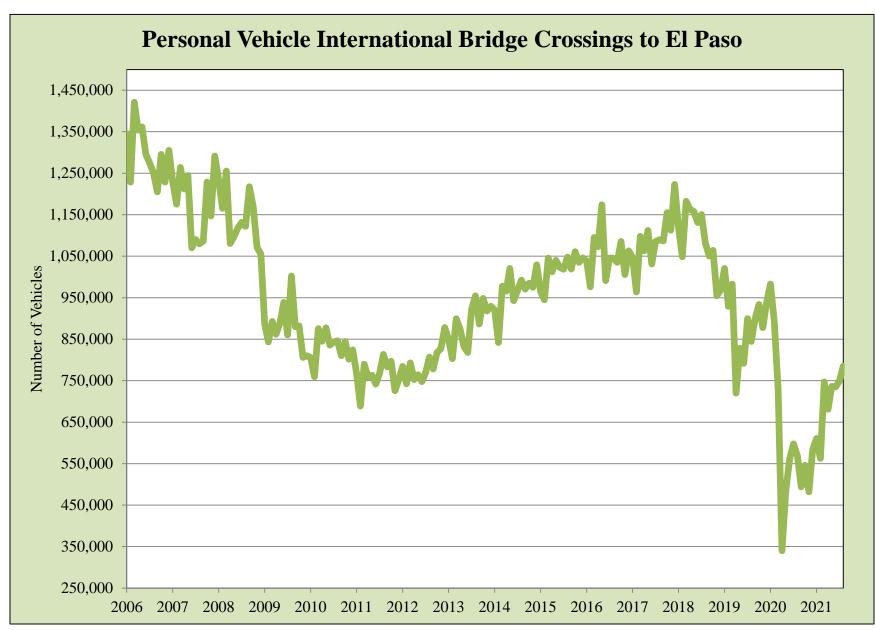


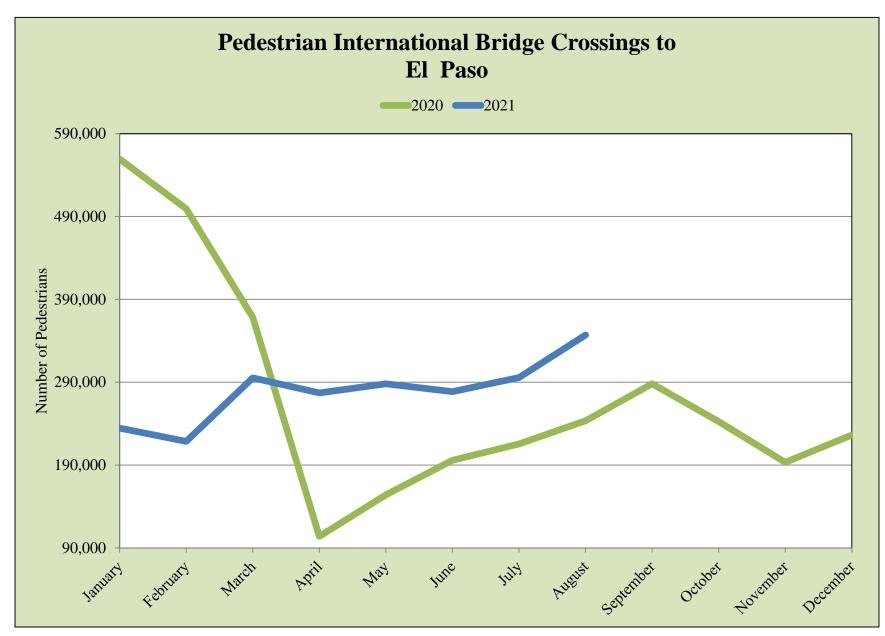


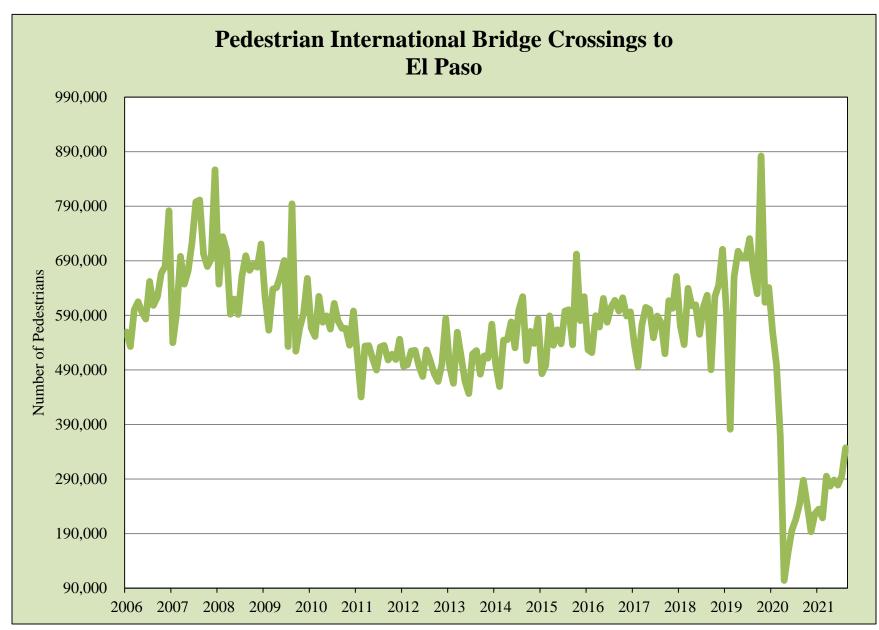


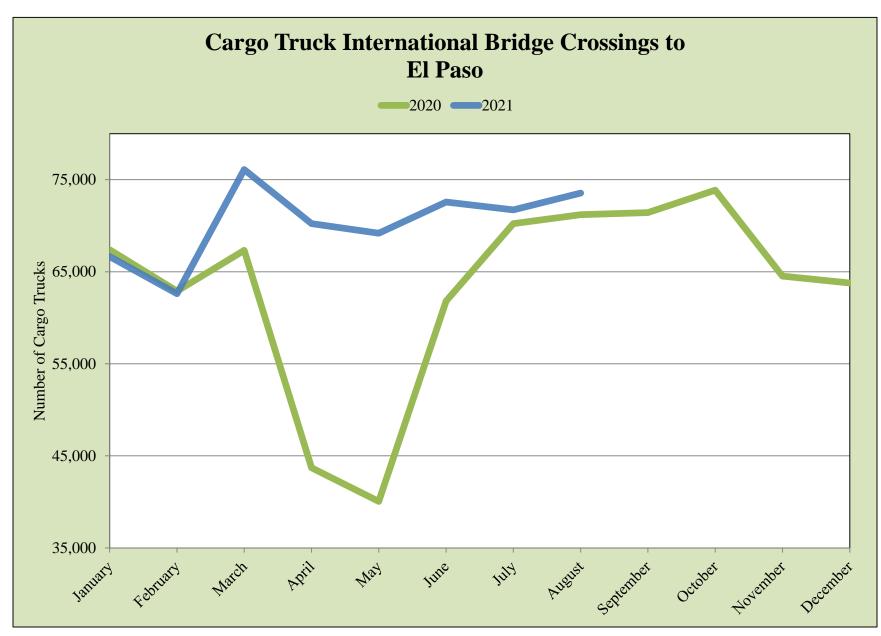
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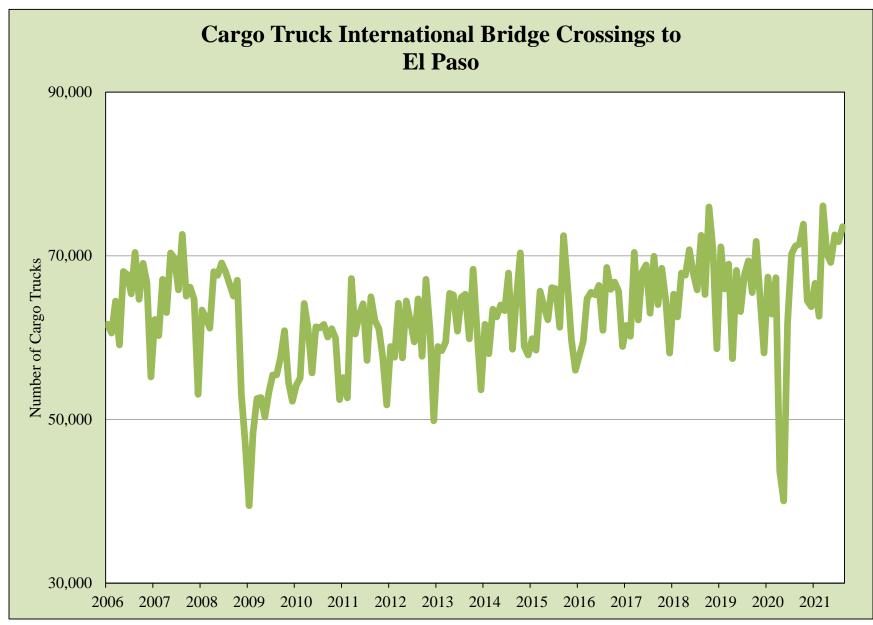


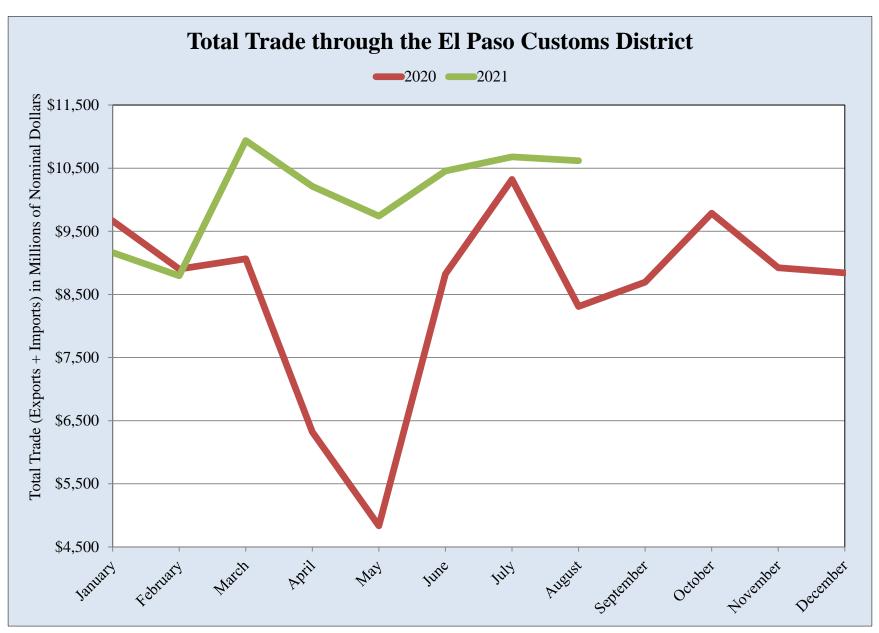




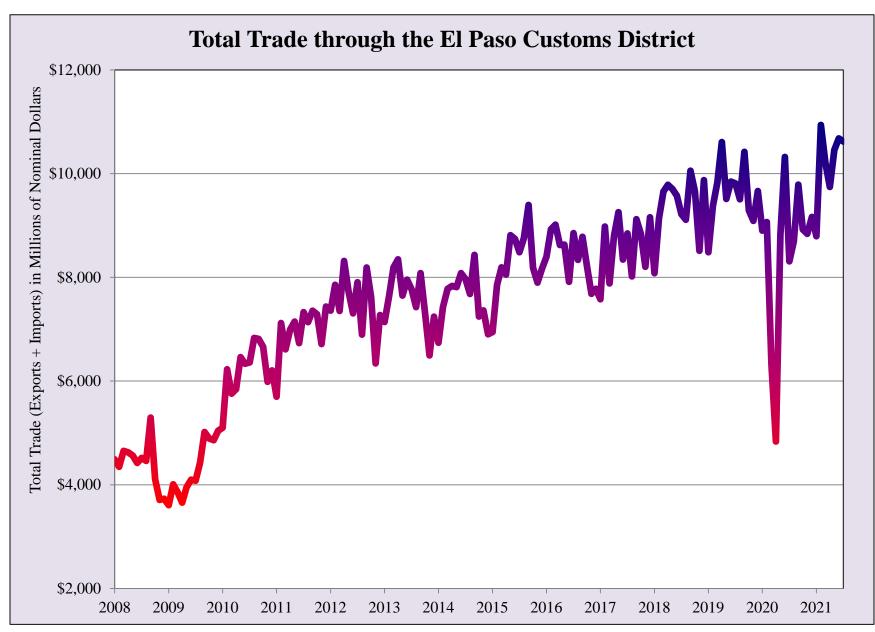




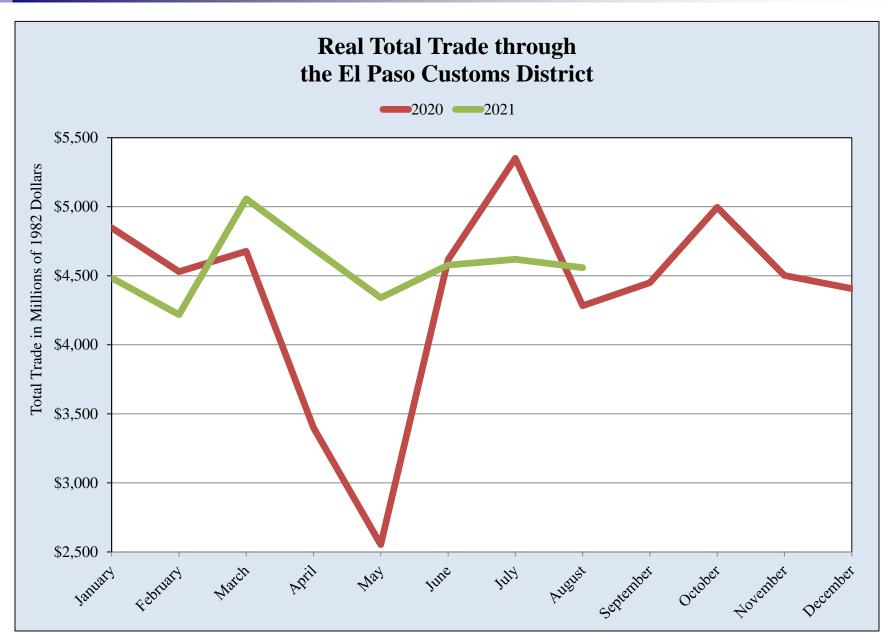




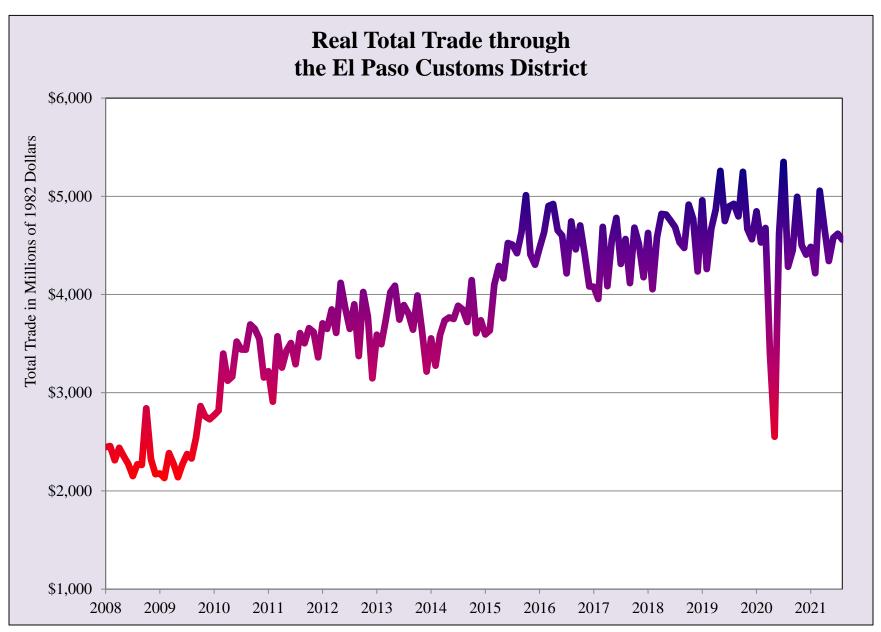
Source: U.S. International Trade Commission



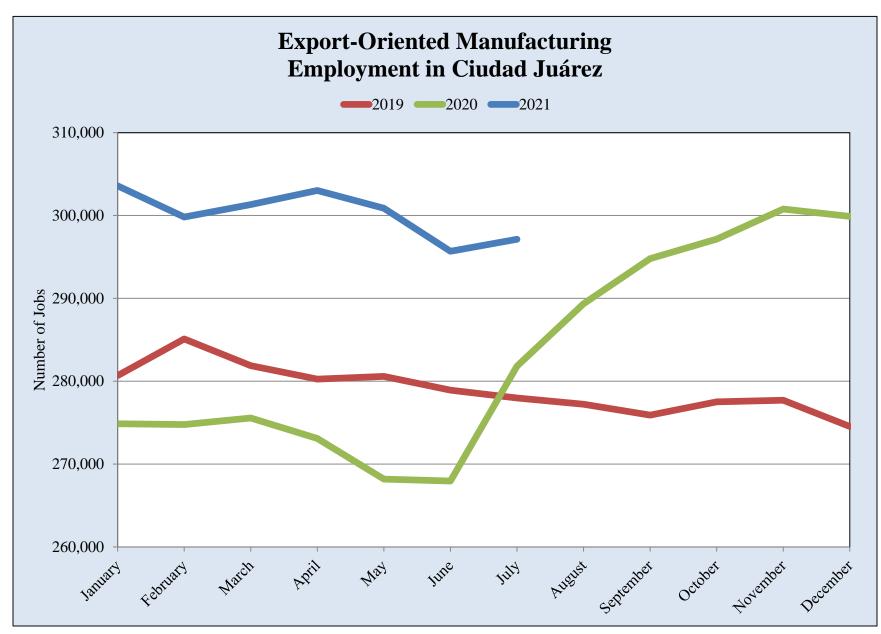
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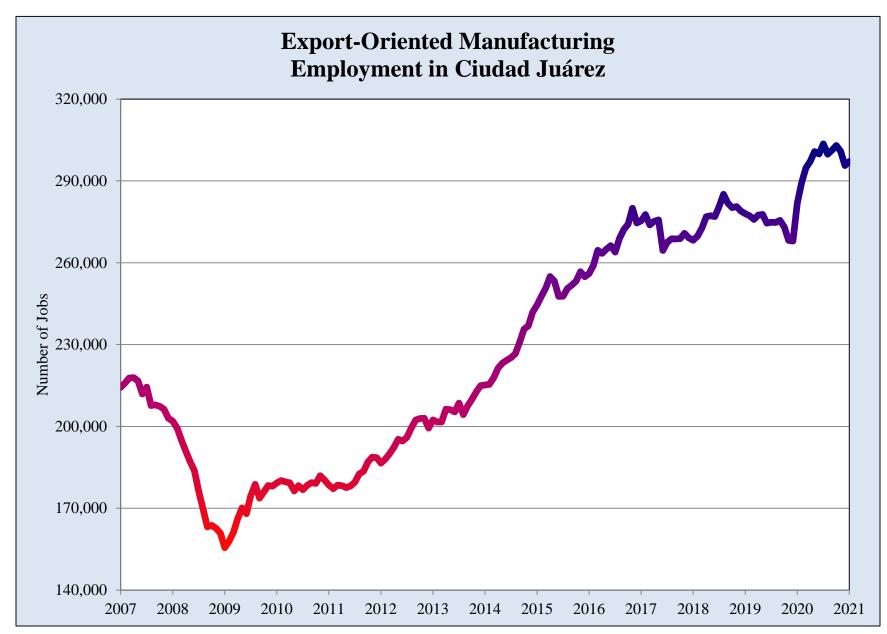


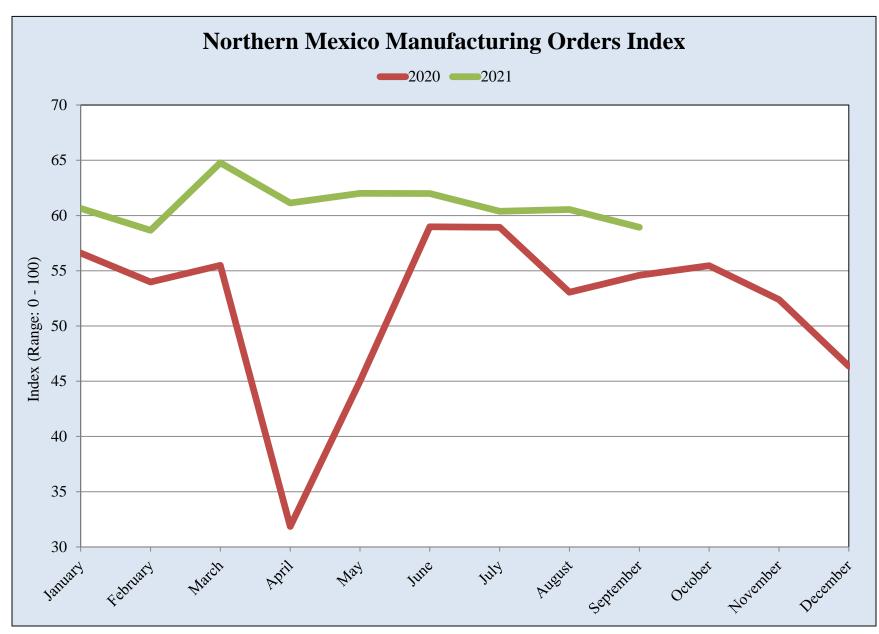
Source: U.S. International Trade Commission and Bureau of Labor Statistics



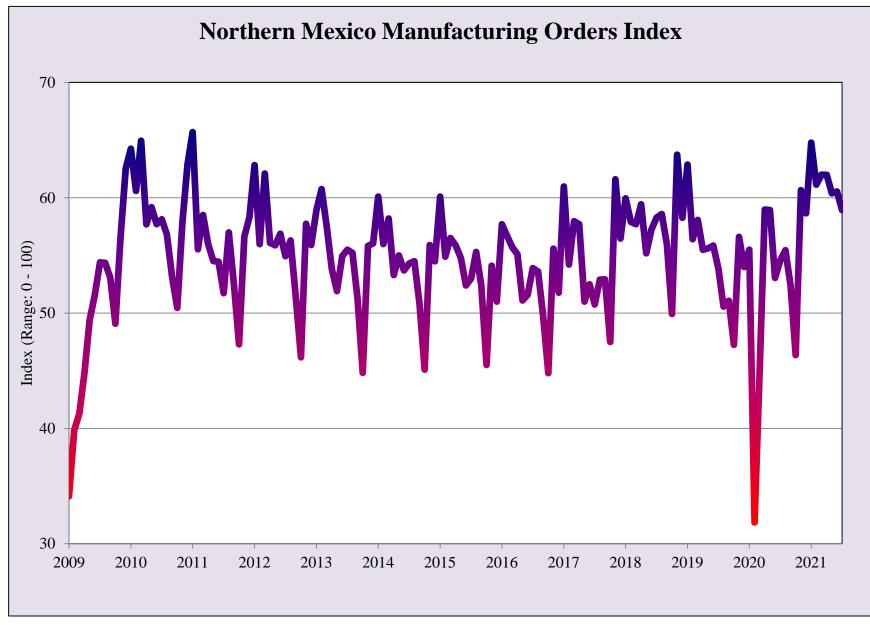
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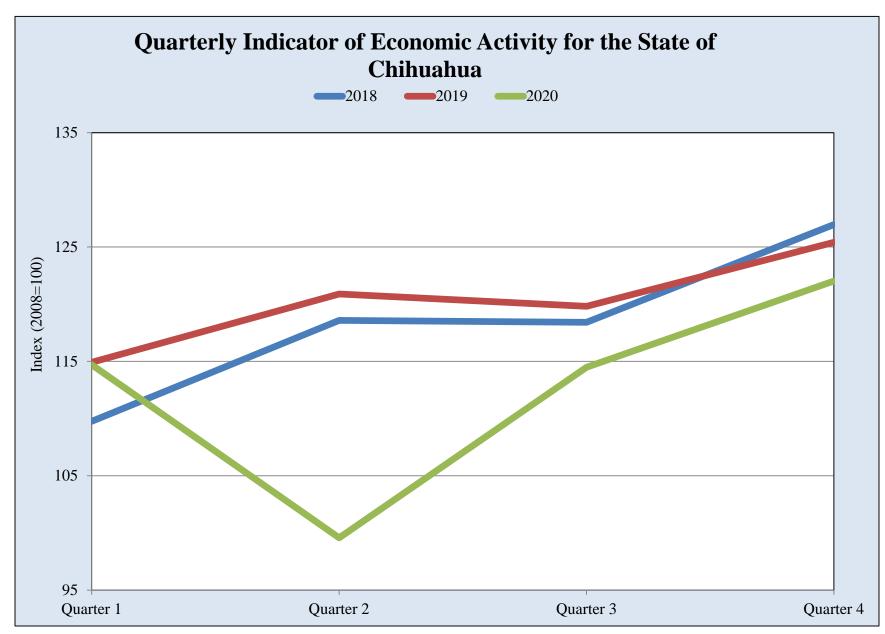


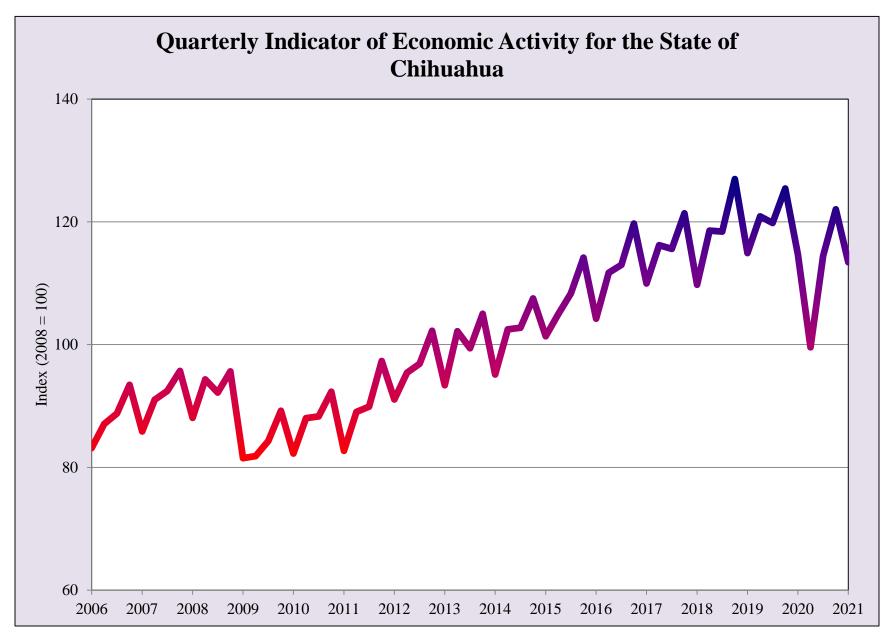


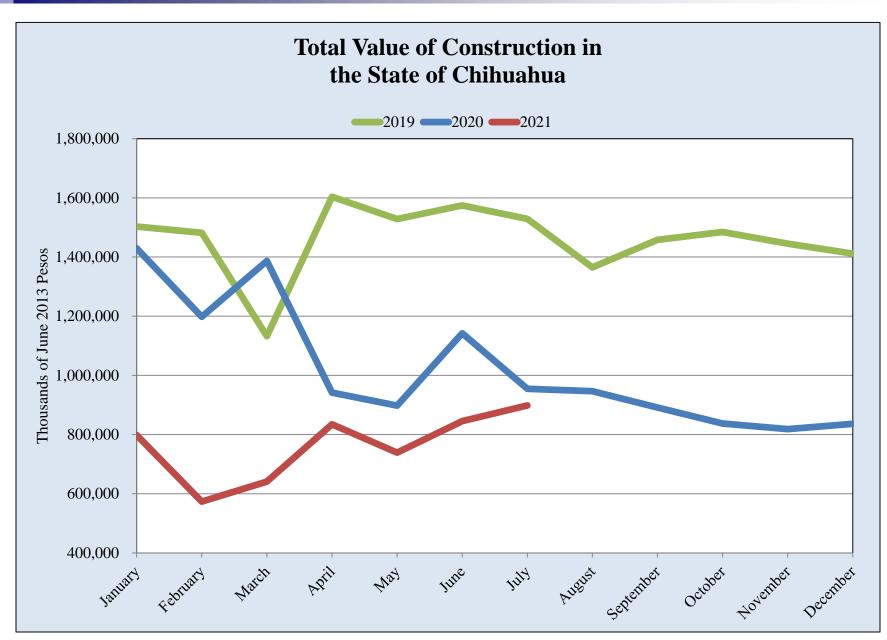
Source: Banco de México

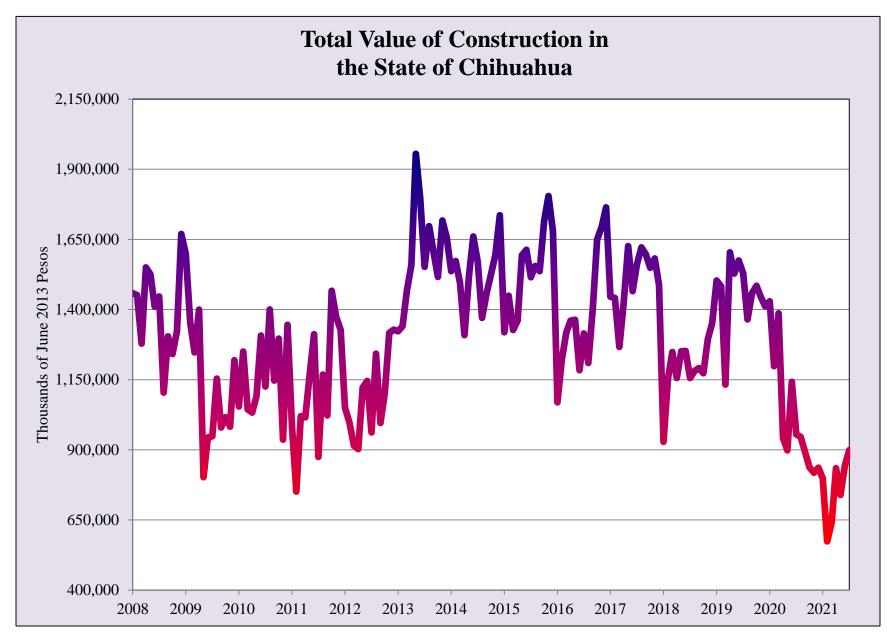


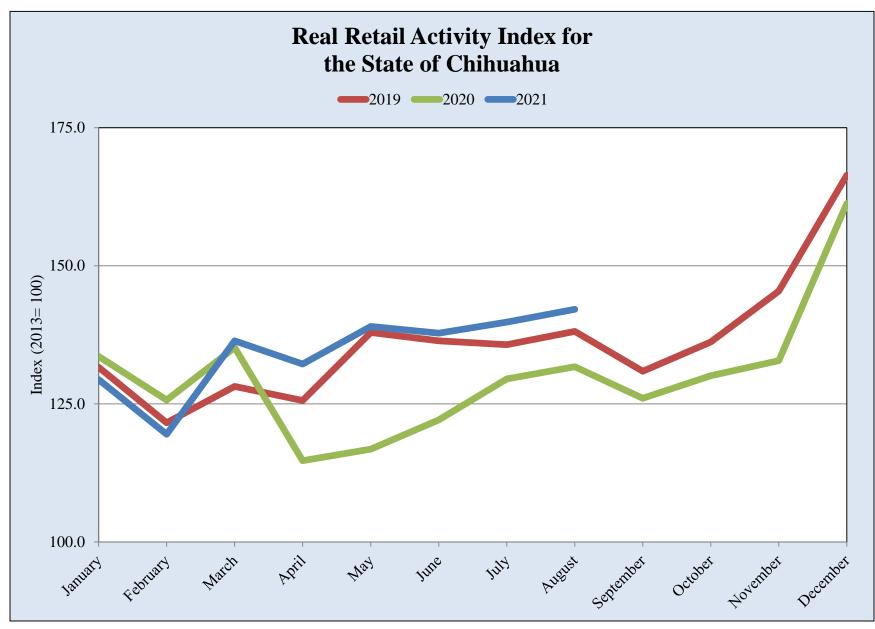
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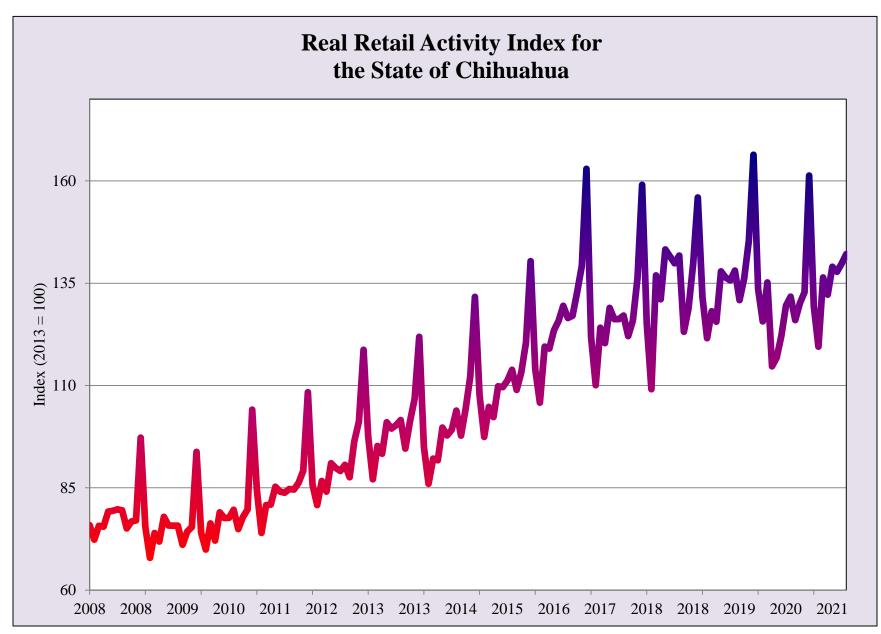














Short-Term Outlook to 2022



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