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El Paso Downtown Management District: 2012 Employer Survey





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with

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Programming Assistance Provided by: Mario Caire, Ph.D.

Technical Report No. 2012-02

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The University of Texas at El Paso

Introduction

The Institute for Policy and Economic Development (IPED) at the University of Texas at El Paso was contracted by the El Paso Downtown Management District (DMD) and the City Development Department (CDD) of the City of El Paso, Texas to collect data and conduct survey research on issues related to downtown El Paso. Accordingly, this report provides a snapshot of the characteristics and opinions of business owners/managers within the Downtown Management District area. The survey and its findings are intended to guide the DMD and the CDD in their mission to improve public property, public facilities and promote economic development to enhance the quality of life of the overall community, particularly that of the downtown area. Subsequent sections of this report include a brief description of the research methodology followed by the downtown employers' characteristics and the survey findings. The final section presents the appendices containing the survey instruments used along with frequency tables for each question.

Methodology

A survey questionnaire was developed by IPED (see Appendix A) in collaboration with the Downtown Management District to collect data and opinions of business owners/managers within the Downtown Management District. A mix of electronic and door-to-door surveys were implemented between June and July, 2012. Given the high percentage of bilingual and Spanish-only speakers in this border region, the survey instrument was translated from English to Spanish (see Appendix B) and potential respondents were provided with the option to answer the survey in either language. In addition, the survey was pretested and verified with respect to data integrity and accuracy.

A total of 886 business owners/managers were asked to participate voluntarily in the survey, 127 were asked electronically and 759 were asked on a door-to-door basis. For the electronic survey, business owners/managers were informed through the Downtown Management District about the survey's importance and were asked to participate in the survey. Accordingly, business owners/managers were provided with an electronic web link to access the survey webpage. The electronic survey was available from June 18th to July 27th. For the door-to-door survey, IPED and DMD surveyors visited businesses from July 2nd to July 27th. At each business, surveyors asked for the business owner or general manager and they were provided with a brief introduction about the survey and were asked to participate. This process included visiting some businesses several times.

After screening the raw responses for incomplete surveys,¹ the final sample of usable survey responses totaled 360, 62 from the electronic survey and 298 from the door-to-door survey. All responses provided a response rate of 40.6 percent. In addition, this sample of responses provided a margin of error of ± 3.98 at the 95 percent confidence level.²

The following section summarizes the sample characteristics of the surveyed employers. Next, a summary of survey findings are presented in the form of response frequencies. Finally, the survey instruments are provided (Appendix A and B) followed by frequency tables for each question (Appendix C).

Sample Characteristics

Not surprisingly, most of the 360 employers that responded the questionnaire are involved in the Retail sector, other services (except Public Administration), Wholesale Trade, Finance and Insurance, Accommodation and Food Services, as well as in Professional, Scientific and Technical Services (*Figure 1*). Similarly, most of the employers mentioned that they have been operating in downtown El Paso for more than 5 years (*Figure 2*); the great majority of them, employ less than 10 workers (*Figure 3*).

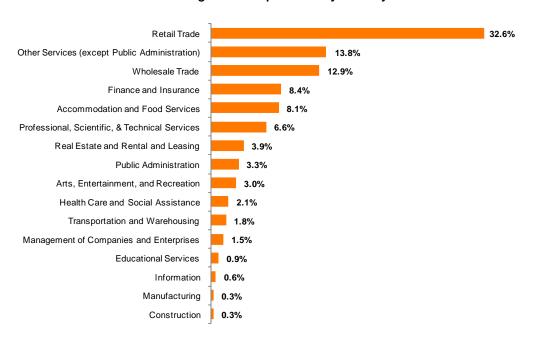


Figure 1. Respondents by Industry Sector

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¹ A total of eight incomplete survey responses were excluded from the analysis. All incomplete responses were from the electronic survey.

² Margin of error assumes that the total population of businesses within the DMD area is 886.

Figure 2. Years in Operation

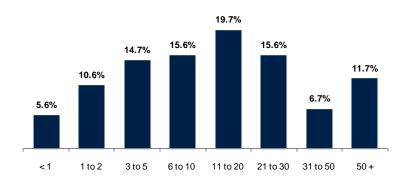
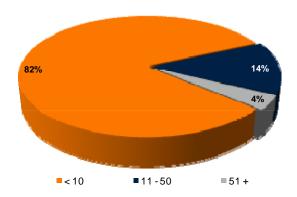
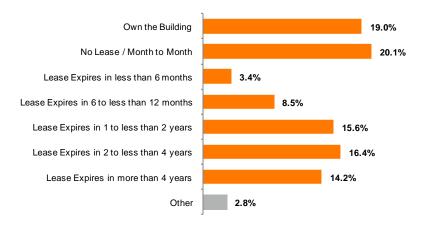


Figure 3. Full- and Part-time Employees



In terms of business occupancy, 19 percent of employers own the building in which they are located while 20 percent have no lease or their business occupancy is on a month to month basis (*Figure 4*). On the other hand, almost 31 percent mentioned that their lease expires in two years or more.

Figure 4. Business Occupancy



About 60 percent of employers mentioned that they have experienced at least some increase in their costs over the past 12 months while only 22 percent have experienced an increase in revenues (*Figure 5*). In addition, a high percentage of employers responded that their space allocation, equipment and employment did not change over the last year (67 percent and 53 percent, respectively). This tendency is consistent with observed trends of the national economy. On the other hand, employer expectations over the next 12 months are slightly encouraging. Even though 53 percent of employers expect their costs to increase over the next 12 months, almost half of them also expect at least some increase in revenues (*Figure 6*). However, most employers expect no changes in terms of space allocation, equipment, and employment for the next year.

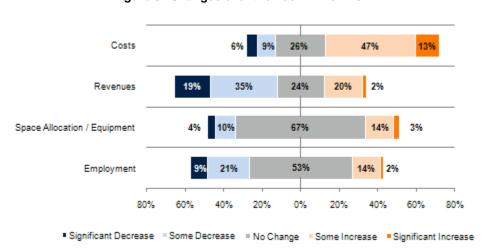
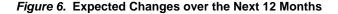
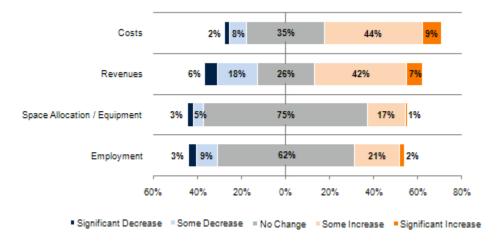


Figure 5. Changes over the Past 12 Months





When employers were asked if the Juarez-related violence has had a positive, negative, or no impact on their business revenues, 33 percent responded it has had no impact and 51 percent reported a slightly negative or extremely negative impact (*Figure 7*). The remaining 16 percent reported that Juarez-related violence has had a slightly positive (11 percent) or extremely positive (five percent) impact on their business revenues. Nevertheless, most employers, or 79 percent, responded that they are not planning to relocate their business within the next 12 months, 11 percent are unsure, and ten percent are planning to relocate (*Figure 8*). Of those employers that are planning to relocate, over three out of four are planning to relocate their business within El Paso County. Some of the reasons that employers mentioned for planning to relocate included limited space, decrease in sales, new business opportunities, and some occupancy issues (*Figure 9*).

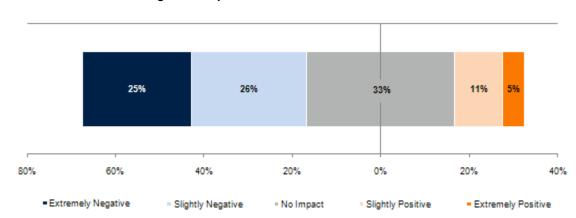
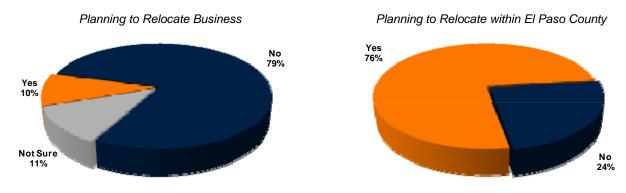


Figure 7. Impacts of Juarez Violence on Revenues





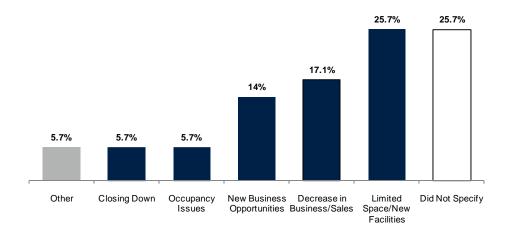


Figure 9. Main Reasons for Planning Relocation

Survey Findings

Employers reported that the top five most significant advantages of being located downtown are a central location (25.6 %), proximity to Juarez (20.2 %), foot traffic (19.1 %), proximity to other businesses (11.7 %), and proximity to public transportation (6.8 %); together, accounting for about 83 percent of responses (*Figure 10*). Although 51 percent of employers reported that Juarez-related violence has had a negative impact on their business revenues, proximity to Juarez was considered the second most significant advantage of being located in downtown El Paso.

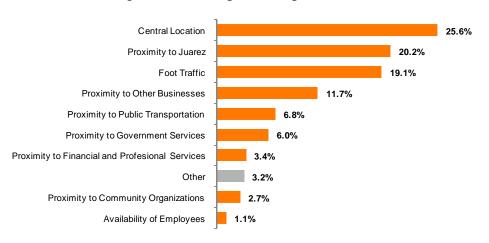


Figure 10. Advantages of Being at Downtown

As illustrated in *Figure 11*, parking space and related costs were, by far, the most significant disadvantages that employers mentioned most often (30.1 %) followed by streets and traffic (10.2 %), cost of real estate and office space (9.3 %), lack of activities outside working hours (8.0 %), and the

waiting time at the ports of entry (6.5 %). These top five disadvantages accounted for about 64 percent of responses. In line with being one of the most significant advantages, only a small percentage of employers (3.2 %) responded that proximity to Juarez was a significant disadvantage of being located in downtown El Paso.

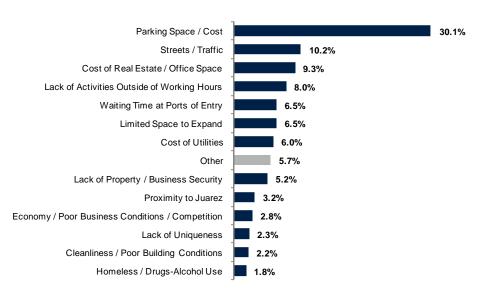


Figure 11. Disadvantages of Being at Downtown

Employers were also asked about private security for their business and/or for the property they occupy; thirty-seven percent of employers mentioned that they (or the property owner) provide private security for the business and/or for the property that they occupy (*Figure 12*). Fifty-seven percent reported the exact opposite. In addition, employers were also asked if they would be willing to support a private security program provided by DMD at a cost; twenty-one percent reported that they would be willing to support such a program, 46 percent mentioned that they would not support it, and the remaining 33 percent were not sure (*Figure 12*).

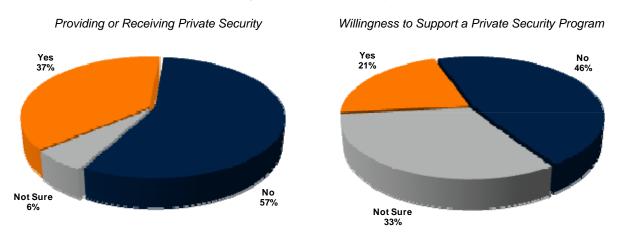


Figure 12. Private Security

In terms of living in the downtown area, most employers, or 64 percent, answered that they have never consider living in downtown El Paso (*Figure 13*). In spite of this, 31 percent of employers said they have considered living there and the remaining five percent were not sure. In relation, employers were also asked about what was the number one reason they would not live in downtown as it is now. Even though the greater percentage of employers (21.4 %) did not specify their reason, lack of adequate and appealing housing, an unsafe perception, as well as dirtiness and unattractiveness were among the most frequently mentioned reasons (*Figure 14*).

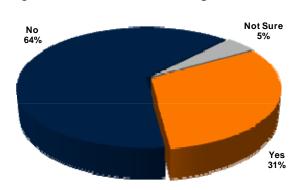
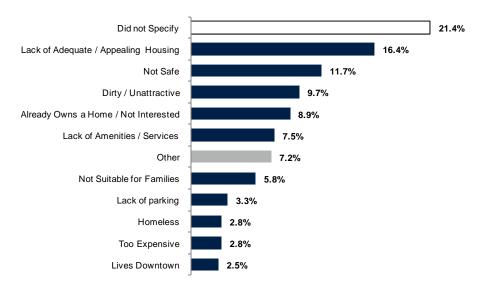


Figure 13. Ever Considered Living at Downtown





Additionally, employers were asked if they were aware of the Downtown Management District (DMD) and the services they provide. A relatively low percentage of respondents (35 %) reported to be aware (*Figure 15*). Employers that were aware of the DMD and the services they provide reported the sanitation

service as the highest rated service with 71 percent of respondents³ providing a rating of somewhat helpful or very helpful (*Figure 16*). Sanitation services were followed by security services, the annual downtown census/survey, and the overall downtown marketing plan in terms of ratings. The services that were rated less favorably were the banner program, special event permitting and the façade grant program. However, it is important to note that practically half or more of respondents rated each of these services as somewhat helpful or very helpful.

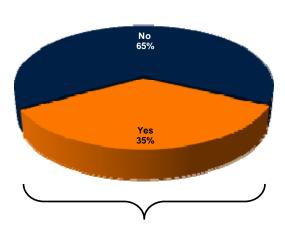
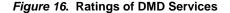
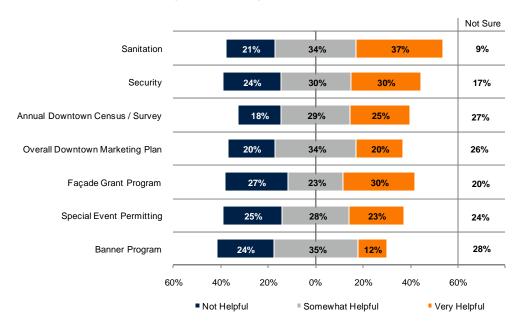


Figure 15. Awareness of DMD





9

³ This percentage of respondents and the rankings described in this section exclude employers that reported to be "Not Sure."

In relation to business incentives, downtown employers considered the façade program for exterior renovations of buildings as the most attractive incentive for their business with 38.1 percent of responses (*Figure 17*). Sales tax rebates placed second followed by the fee reduction program with 30.1 percent and 14.7 percent of responses, respectively. Within the "other" category, employers mentioned that parking incentives are more attractive for their business.

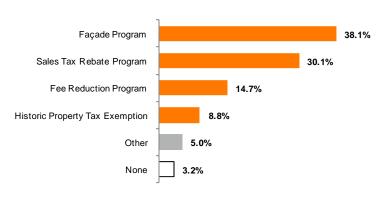


Figure 17. Attractiveness of Incentive Programs

Furthermore, employers were asked how satisfied they were with the current efforts of downtown redevelopment. Excluding employers that reported to be not sure, nearly 60 percent mentioned to be somewhat satisfied or very satisfied (*Figure 18*). Conversely, 33 percent said that they are not satisfied with the current downtown redevelopment efforts and eight percent were unsure.

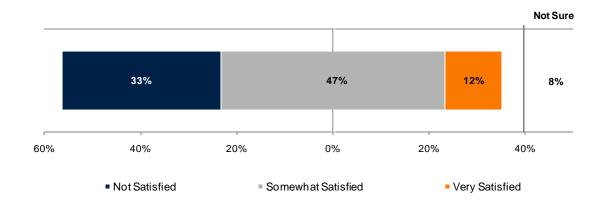


Figure 18. Satisfaction with Current Redevelopment Efforts

Finally, downtown employers were asked to provide one suggestion that would help improve the attractiveness of downtown El Paso. The most frequently mentioned suggestions were in relation to cleanliness, appearance and renovation improvements with nearly 21 percent of responses (*Figure 19*).

Other suggestions provided referred to reducing the waiting time at the ports of entry (12.8 %), increase activities and events (8.9 %), as well as additional and affordable parking (8.6 %).



Figure 19. Suggestions to Improve Downtown Attractiveness

Conclusion

To conclude, it is worth mentioning that these survey results provide a snapshot of the current characteristics of downtown business owners and their perceptions with respect to downtown El Paso. In addition, these results provide more detailed and statistically robust information than those obtained in previous similar efforts. Overall, these outcomes should serve for future endeavors intended to guide the DMD and the City Development Department in their mission to improve public property, public facilities and promote economic development to enhance the quality of life of the overall community, and particularly, that of the downtown area.

Appendix A

English Questionnaire

2012 El Paso Downtown Management District Employer Census

The Institute for Policy and Economic Development (IPED) at UTEP is conducting a short Survey for the Downtown Management District (DMD) and the City of El Paso Economic Development Department on issues related to your business and your perceptions of downtown El Paso. This Survey is voluntary and all answers will be kept confidential. This questionnaire should be answered by the owner, general manager or decision maker. Your feedback is very valuable to help DMD and the City to better understand the needs of the downtown business community. This questionnaire should take about 10 minutes of your time to complete. If you have any questions regarding this survey, please contact Roberto Tinajero at 747-5096 or at rtinajero@utep.edu

Thank you for your participation!

ABOUT YOUR BUSINESS

1.	Which ONE of the following industries best describes your establishment's principal kind of business or activity?								
		Agriculture, Forestry, Fishing, and Hunting		Real Estate and Rental and Leasing					
		Mining, Quarrying, and Oil & Gas Extraction		Professional, Scientific, & Technical Services					
		Utilities		Management of Companies and Enterprises					
		Construction		Administrative and Support & Waste Management and Remediation Services					
		Manufacturing		Educational Services					
		Wholesale Trade		Health Care and Social Assistance					
		Retail Trade		Arts, Entertainment, and Recreation					
		Transportation and Warehousing		Accommodation and Food Services					
		Information		Other Services (except Public Administration)					
		Finance and Insurance		Public Administration					
2.	How lor	ng has this business operated in El Paso (inc	cluding p	previous and current owners)?					
		Less than 1 year		11 through 20 years					
		1 through 2 years		21 through 30 years					
		3 through 5 years		31 through 50 years					
		6 through 10 years		More than 50 years					

3.	HO	w ma	ny persons does your bu	siness em	ipioy (part-time ai	na full-time) at yo	our downtown	iocation(s)?	
			10 or fewer		51 to	75		251 to 500		
			11 to 20		76 to	100		501 to 750		
			21 to 30		101	to 150		751 to 1,000)	
			31 to 50		151	to 250		More than 1	,000	
4.	Ple	ase s	select the ONE option bel	ow that be	st des	scribes you	r current busines	ss occupancy:		
			Own the Building				Lease Expires in	1 to less than	2 years	
			No Lease / Month to Mon	th			Lease Expires in	2 to less than	4 years	
			Lease Expires in less tha	n 6 months	6		Lease Expires in	more than 4 ye	ears	
			Lease Expires in 6 to les	o less than 12 months			Other:			
								(please sp	ecify)	
5.	Ple	ase c	lescribe how each of the	following	factor	s has chanç	ged or not chang	ed <u>over the P</u>	AST 12	
	mo	nths:								
				Signific Decrea		Some Decrease	No Change	Some Increase	Significant Increase	
	a.	Cos	ts							
	b.	Rev	enues							
	c.	Spa	ce Allocation / Equipment							
	d.	Emp	oloyment							
6.		ase c nths:	lescribe how you expect	each of th	e follo	wing factor	s to change or n	ot change <u>ove</u>	r the NEXT 12	
			•	Signific	ant	Some	No	Some	Significant	
				Decrea		Decrease		Increase	Increase	
	a.	Cos	ts							
	b.	Rev	enues							
	c.	Spa	ce Allocation / Equipment							
	d.	Emp	oloyment							
7.	Has	s Jua	rez-related violence had	a positive,	nega	tive, or no i	mpact on your b	usiness reven	ues?	
			Extremely Sligh Positive Positive	-		No Impact	□ Slightl Negat	-	Extremely Negative	

8.	Are you planning to relocate your business within the next 12 months?								
		Yes							
		No	→ SKIP TO QUES	TIO	N 12				
		Not Sure	→ SKIP TO QUES	TIO	N 12				
9.	-	are planning : El Paso Cour	-	ine	ss within t	he nex	t 12 months, are	you planning to relocate	
		Yes							
		No	→ SKIP TO QUES	TIO	N 11				
		Not Sure	→ SKIP TO QUES	TIO	N 11				
10.	If you reloca	-	to relocate within El	Pas	so County	, please	e indicate the are	a where you are planning to	
		West			Central			Lower / Mission Valley	
		Northeast			East			Not Sure	
11.	. What is your main reason for planning to relocate?								
					(please	specify))		
12.	What	would you say	y are the most signi	fica	nt ADVAN	TAGES	of being located	in downtown El Paso?	
	Please	select up to	THREE.						
		Central Lo	cation				Proximity to Othe	er Businesses	
		Proximity to	o Public Transportatio	on			Proximity to Fina	ncial and Professional Services	
		Foot Traffic					Proximity to Com	nmunity Organizations	
		Proximity to	o Juarez				Other:		
		Proximity to	o Government Servic	es			Other:		
		Availability	of Employees				Other:		

3. W Pl	ease s	select up to THREE.						
		Parking Space / Cost		□ Cost o	of Real Estate / O	ffice Space		
		Cost of Utilities		□ Lack	of Activities Outsid	de of Working Hours		
		Streets / Traffic		□ Proxir	Proximity to Juarez			
		Limited Space to Expand		□ Other	· ·			
		Lack of Property / Business Se	ecurity					
		Lack of Uniqueness		□ Other	:			
/BOU	T DOV	WNTOWN						
4. Are you aware of the Downtown Management District (DMD) and the services they provide?								
		Yes	□ No →	SKIP TO QUES	TION 16			
5. Ho	ow wo	ould you rate the services prov	ided by the Do	owntown Mana	gement District (DMD)?		
5. Ho	ow wo	ould you rate the services prov	ided by the Do Very Helpful	owntown Mana Somewhat Helpful	gement District (Not Helpful	DMD)? Not Sure		
5. Но а.		ould you rate the services prov	Very	Somewhat		•		
	Anr	·	Very Helpful	Somewhat Helpful	Not Helpful	Not Sure		
a.	Anr Bar	nual Downtown Census/Survey	Very Helpful □	Somewhat Helpful □	Not Helpful	Not Sure		
a. b.	Anr Bar Faç	nual Downtown Census/Survey nner Program	Very Helpful □	Somewhat Helpful □	Not Helpful	Not Sure		
a. b. c.	Anr Bar Faç Ove	nual Downtown Census/Survey nner Program cade Grant Program	Very Helpful	Somewhat Helpful	Not Helpful	Not Sure		
a. b. c. d.	Anr Bar Faç Ove	nual Downtown Census/Survey nner Program cade Grant Program erall Downtown Marketing Plan	Very Helpful	Somewhat Helpful	Not Helpful	Not Sure		
a. b. c. d. e.	Anr Bar Faç Ove Sar Sec	nual Downtown Census/Survey nner Program cade Grant Program erall Downtown Marketing Plan nitation	Very Helpful	Somewhat Helpful □ □ □ □ □	Not Helpful	Not Sure		
a. b. c. d. e. f.	Anr Bar Faç Ove Sar Sec	nual Downtown Census/Survey nner Program cade Grant Program erall Downtown Marketing Plan nitation	Very Helpful	Somewhat Helpful	Not Helpful	Not Sure		
a. b. c. d. e. f. g.	Anr Bar Faç Ove Sar Sec	nual Downtown Census/Survey nner Program rade Grant Program erall Downtown Marketing Plan nitation curity ecial Event Permitting	Very Helpful	Somewhat Helpful	Not Helpful	Not Sure		
a. b. c. d. e. f. g.	Anr Bar Faç Ove Sar Sec Spe	nual Downtown Census/Survey nner Program cade Grant Program erall Downtown Marketing Plan nitation curity ecial Event Permitting or the property owner provide	Very Helpful	Somewhat Helpful	Not Helpful	Not Sure		

18.	Which c	of the following inc	entives is mo	re attractiv	ve for yo	ur business?					
		Façade Program (Grant Funds for Exterior Renovations of Buildings in the Downtown Area)									
		Sales Tax Rebate for Improvements	•	-	Portion o	f Sales Tax on C	onstruction	Materials and Labor			
			Fee Reduction Program (Reduction of Several Development Permit Fees for Projects located within the Tax Increment Reinvestment Zone under the Downtown 2015 Plan)								
		☐ Historic Property Tax Exemption (Tax Exemption for Exterior Restorations or Renovations of Historic Properties within a Designated Municipal Historic District)									
		Other (Please sp	ecify)								
19.	Have yo	ou ever considered	living in Dow	ntown El i	Paso?						
		Yes			No			Not Sure			
20.	wnat is	the number ONE re	eason you wo		IVE IN DO	wntown El Paso	as it is too	aay <i>?</i> 			
	(please specify)										
21.	Overall, how satisfied are you with the current efforts regarding Downtown redevelopment?										
		Very Satisfied	☐ Some\ Satisfie			Not Satisfied		Not Sure			
22.	Please provide ONE suggestion that would help improve Downtown attractiveness.										
				(plea	ase speci	·y)					
23.	If you w	ould you like to red	ceive e-mail n	otices abo	out event	s and activities	in the dow	ntown area, please			
	provide	your e-mail addres	ss								

YOU HAVE COMPLETED THE QUESTIONNAIRE.

THANK YOU FOR YOUR PARTICIPATION!

Appendix B

Spanish Questionnaire

2012 Censo de Negocios del Distrito de Administración del Centro de El Paso

El Instituto para Políticas y Desarrollo Económico (IPED) de UTEP está llevando a cabo una Encuesta breve para el Distrito de Administración del Centro (Downtown Management District - DMD) y el Departamento de Desarrollo Económico del Municipio de El Paso sobre cuestiones relacionadas a su negocio y sus percepciones del Centro de El Paso. Esta encuesta es voluntaria y todas las respuestas se mantendrán confidenciales. Este cuestionario debe ser contestado por el dueño, gerente general, o la persona responsable del negocio. Su opinión es muy valiosa para ayudar al DMD y el Municipio a entender mejor las necesidades de la comunidad de negocios del Centro. Este cuestionario le tomará alrededor de 10 minutos de su tiempo. Si usted tiene alguna pregunta acerca de este Censo, por favor contacte a Roberto Tinajero al 747-5096 o en rtinajero@utep.edu

Gracias por su participación!

SOBRE SU NEGOCIO

1.	¿Cuál de las siguientes industrias es la que mejor describe las actividades principales de su negocio?							
		Agricultura, Forestal, Pesca, y Caza		Inmobiliarios de Alquiler y Arrendamiento				
		Minería, Canteras, Extracción de Petróleo y Gas		Servicios Profesionales, Científicos y Técnicos				
		Electricidad, Agua y Suministro de Gas		Dirección de Corporativos y Empresas				
		Construcción		Apoyo a Negocios y Manejo de Desechos y Remediación				
		Manufactura		Servicios Educativos				
		Ventas al Mayoreo		Servicios de Salud y Asistencia Social				
		Ventas al Menudeo		Culturales y Recreativos				
		Transporte y Almacenamiento		Alojamiento y Preparación de Alimentos				
		Información		Otros Servicios (excepto actividades del Gobierno)				
		Servicios Financieros y Seguros		Actividades del Gobierno				
2.	¿Por cu	uánto tiempo a operado este negocio en El Paso	(incl	uvendo propietarios anteriores v actuales)?				
		Menos de 1 año	` 	11 a 20 años				
		1 a 2 años		21 a 30 años				
		3 a 5 años		31 a 50 años				
		6 a 10 años		Más de 50 años				

3.	Pas	uantas personas empiea (de 1 so?	tiempo compiet	o y de medio ti	empo) su(s) ne	egocio(s) en e	Centro de El
		□ 10 o Menos	□ 50 a	a 75		251 a 500	
		□ 11 a 20	□ 76 a	a 100		501 a 750	
		□ 21 a 30	□ 101	a 150		751 a 1,000	
		□ 31 a 50	□ 151	a 250		Más de 1,000)
4.	Por	r favor seleccione la opción q	ue mejor corres	ponda a la ocu	pación actual o	de su negocio.	
		☐ Propietario del Edificio			Contrato de Ren	ta vence entre	1 y menos de 2 años
		☐ Sin Contrato de Renta/M	es a Mes		Contrato de Ren	ta vence entre	2 y menos de 4 años
		☐ Contrato de Renta vence	en menos de 6	meses 🗆 C	Contrato de Ren	ta vence en má	s de 4 años
		☐ Contrato de Renta vence	e entre 6 y menos	s de 12 🔲 🔾	Otra:		
		meses				(por favor, es	pecifique)
5.	Por	r favor describa como ha c	ambiado o no	ha cambiado	cada uno do	los signiontos	s factores on
J.	_	TIMOS 12 meses:	ambiado o no	iia Callibiauo	caua uno ue	ios siguientes	s lactores en
			Disminución Significativa	Cierta Disminución	Sin Cambios	Cierto Incremento	Incremento Significativo
	e.	Costos					
	f.	Ingresos					
	g.	Asignación de Espacio / Equipo					
	h.	Empleo					
6.		r favor describa como espera ÓXIMOS 12 meses:	a que cambie o	no cambie ca	da uno de los	siguientes fa	ctores en los
		OAIMOO 12 Meses.	Disminución Significativa	Cierta Disminución	Sin Cambios	Cierto Incremento	Incremento Significativo
	a.	Costos					
	b.	Ingresos					
	C.	Asignación de Espacio / Equipo					
	d.	Empleo					
7.	_	a violencia relacionada con (pacto en los ingresos de su no		na tenido un in	npacto positivo	o, negativo, o	no ha tenido
			Ligeramente Positivo	□ Ningún Impacto	_	ramente E ativo	Extremadamente Negativo

8.	¿Está planeando reubicar su negocio en los próximos 12 meses?									
		Sí								
		No	→ PASE A L	A PREGU	NTA #	12				
		No está Seguro(a)	→ PASE A L	A PREGU	NTA #	12				
9.	Si usted	l planea reubicar su n	egocio en los	próximos	12 me	ses, ¿piensa reub	icarlo en el Condado de El			
	Paso?									
		Sí								
		No	→ PASE A L	A PREGU	NTA #	11				
		No está Seguro(a)	→ PASE A L	A PREGU	NTA #	11				
10.	Si usted	l planea reubicar su n	egocio en el (Condado d	e El Pa	iso, por favor indi	que en que área planea			
	reubicarse.									
		Oeste		Central			Valle Bajo / de las Misiones			
		Noreste		Este			No está Seguro(a)			
11.	¿Cuál e	s el motivo principal բ	oor el cual pla	nea reubic	ar su r	negocio?				
			(1	Por favor, e	specifi	que)				
40	. Cueles	a divia watad awa aan l			•		l Contro do El Boso?			
12.	_	s diría usted que son l or seleccione NO MÁS		principal	es de e	star ubicado en e	i Centro de El Paso?			
		Ubicación Céntrica				Cercanía a Otros	Negocios			
	_	Cercanía al Transpor	te Público				cios Financieros y Profesionales			
		Tráfico Peatonal					nizaciones Comunitarias			
		Cercanía a Ciudad Ju	uárez			_				
		Cercanía a Servicios	de Gobierno							
		Disponibilidad de Em	pleados							

13. ¿C	13. ¿Cuales diría usted son las DESVENTAJAS principales de estar ubicado en el Centro de El Paso?									
Po	r favo	or seleccione NO MÁS de 3.								
		Espacios para Estacionarse			Costo	de Bienes Raíce	s / Oficinas			
		Costo de Servicios (p.ej. luz, ag	ua, gas)		Falta de Actividades Fuera del Horario de Trabajo					
		Calles / Trafico			Cercanía a Ciudad Juárez					
		Espacio Limitado para Crecer e	l Negocio		Otra:					
		Falta de Seguridad en Propieda	d / Negoc	io 🗆	Otra:					
		Falta de Singularidad			Otra:					
		L CENTRO sted informado(a) sobre el Disti	rito de Ad	Iministracio	on del Ce	entro (DMD) y lo	s servicios que			
_	recen'						·			
		Sí	□ No	→ PASE A	LA PRE	GUNTA 16				
15. ¿C	15. ¿Cómo calificaría los servicios que ofrece el Distrito de Administración del Centro (DMD)?									
			Muy Ú:	til Ala	jo Útil	Nada Útil	No está			
			way o	ui Aig	jo otii	Naua Otti	Seguro(a)			
h.	Cen Cen	so / Encuesta Anual del tro								
i.		grama de Estandartes nners)								
j.		grama para el Mejoramiento de hadas								
k.		n General de Mercadotecnia a el Centro								
I.	Lim	pieza								
m.	. Seg	uridad								
n.	Peri	misos para Eventos Especiales								
16. ¿U	Jsted (o el dueño(a) de la propiedad p	roporcion	nan segurio	ad priva	da para el nego	cio o la propiedad?			
		Sí		No			No está Seguro(a)			
•	staría	ı dispuesto(a) a apoyar un Pr	ograma (de Segurid	ad Priva	ıda que propor	cionara el DMD a un			
		Sí		No			No está Seguro(a)			

18.	¿Cuál d	e los siguientes inc	centivos es el m	ás atra	activo para	su negocio?			
		Programa para Fa	achadas (Fondo	s para	Renovar Ex	teriores de Edificios	en el <i>É</i>	Area del Centro)	
	□ Rebajas en Impuestos sobre Ventas (Rebajas en la Porción de Impuestos sobre Ventas Correspondientes a la Ciudad en la Compra de Materiales de Construcción y Mano de Obra para Remodelaciones o Construcciones Nuevas)								
		□ Programa de Reducción de Costos (Reducción en el Costo de Varios Permisos de Construcción para Proyectos ubicados en la Zona de Reinversión de Incremento de Impuestos dentro del Plan del Centro 2015)							
		☐ Exención de Impuestos en Propiedades Históricas (Exención de Impuestos para la Restauración de Exteriores o la Renovación de Propiedades Dentro de las Zonas Designadas Históricas por el Municipio)							
		Otra (Por favor, e	specifique)						
19	; Alguna	vez ha considerac	do vivir en el ce	ntro de	FI Paso?				
13.		Sí	JO VIVII EII EI CE		No No			No está Seguro(a)	
	(Por favor, especifique)								
21.	. En general, ¿qué tan satisfecho(a) está con los esfuerzos actuales respecto a la revitalización del Centro?								
	1 🗆	Muy Satisfecho	□ Algo Sati	sfecho		Nada Satisfecho		No está Seguro(a)	
22.	Por favo	r indique UNA sug	erencia que po	dría ay	udar a hac	er más atractivo al (Centro	o de El Paso.	
	(Por favor, especifique)								
23.	Si le gustaría recibir alertas por correo electrónico acerca de eventos y actividades en el área del Centro, por favor proporcione su correo electrónico								

USTED HA TERMINADO EL CUESTIONARIO. ¡GRACIAS POR SU PARTICIPACIÓN!

Appendix C

Frequency Tables

Q1. Which ONE of the following industries best describes your establishment's principal kind of business or activity?

	Frequency	Valid Percent
Construction	1	.3
Manufacturing	1	.3
Wholesale Trade	43	12.9
Retail Trade	109	32.6
Transportation and Warehousing	6	1.8
Information	2	.6
Finance and Insurance	28	8.4
Real Estate and Rental and Leasing	13	3.9
Professional, Scientific, & Technical Services	22	6.6
Management of Companies and Enterprises	5	1.5
Educational Services	3	.9
Health Care and Social Assistance	7	2.1
Arts, Entertainment, and Recreation	10	3.0
Accommodation and Food Services	27	8.1
Other Services (except Public Administration)	46	13.8
Public Administration	11	3.3
Total	334	100.0
Missing	26	
Total	360	

Q2. How long has this business operated in El Paso (including previous and current owners)?

	Frequency	Valid Percent
Less than 1 year	20	5.6
One through 2 years	38	10.6
Three through 5 years	53	14.7
Six through 10 years	56	15.6
Eleven through 20 years	71	19.7
Twenty-one through 30 years	56	15.6
Thirty-one through 50 years	24	6.7
More than 50 years	42	11.7
Total	360	100.0

Q3. How many persons does your business employ (part-time and full-time) at your downtown location(s)?

	Frequency	Valid Percent
Ten or fewer	295	82.2
Eleven to 20	29	8.1
Twenty-one to 30	12	3.3
Thirty-one to 50	9	2.5
Fifty-one to 75	5	1.4
Seventy-six to 100	2	.6
One hundred one to 150	2	.6
Two hundred fifty-one to 500	1	.3
Five hundred fifty-one to 750	1	.3
Seven hundred fifty-one to 1,000	1	.3
More than 1,000	2	.6
Total	359	100.0
Missing	1	
Total	360	

Q4. Please select the ONE option below that best describes your current business occupancy.

	Frequency	Valid Percent
Own the Building	67	19.0
No Lease / Month to Month	71	20.1
Lease Expires in less than 6 months	12	3.4
Lease Expires in 6 to less than 12 months	30	8.5
Lease Expires in 1 to less than 2 years	55	15.6
Lease Expires in 2 to less than 4 years	58	16.4
Lease Expires in more than 4 years	50	14.2
Other	10	2.8
Total	353	100.0
Missing	7	
Total	360	

Q4_text. If you selected "other" to describe your current business occupancy, please specify.

	Frequency	Valid Percent
	2	20.0
does not know	1	10.0
Does not know	1	10.0
don't know	1	10.0
Lease	1	10.0
Municipally owned and operated	1	10.0
not sure	2	20.0
operator of building owned by city	1	10.0
Total	10	100.0

Q5. Please describe how each of the following factors has changed or not changed over the past 12 months

Q5a. Please describe how your costs have changed or not changed over the PAST 12 months.

	Frequency	Valid Percent
Significant Decrease	20	5.7
Some Decrease	33	9.4
No Change	90	25.7
Some Increase	163	46.6
Significant Increase	44	12.6
Total	350	100.0
Missing	10	
Total	360	

Q5b. Please describe how your revenues have changed or not changed over the PAST 12 months.

	Frequency	Valid Percent
Significant Decrease	66	19.0
Some Decrease	120	34.6
No Change	84	24.2
Some Increase	69	19.9
Significant Increase	8	2.3
Total	347	100.0
Missing	13	
Total	360	

Q5c. Please describe how your space allocation / equipment has changed or not changed over the PAST 12 months.

	Frequency	Valid Percent
Significant Decrease	15	4.4
Some Decrease	35	10.4
No Change	228	67.5
Some Increase	49	14.5
Significant Increase	11	3.3
Total	338	100.0
Missing	22	
Total	360	·

Q5d. Please describe how your employment has changed or not changed over the PAST 12 months.

	Frequency	Valid Percent
Significant Decrease	31	9.0
Some Decrease	74	21.4
No Change	184	53.3
Some Increase	50	14.5
Significant Increase	6	1.7
Total	345	100.0
Missing	15	
Total	360	

Q6. Please describe how you expect each of the following factors to change or not to change over the next 12 months

Q6a. Please describe how you expect your costs to change or not change over the NEXT 12 months.

	Frequency	Valid Percent
Significant Decrease	7	2.0
Some Decrease	28	8.1
No Change	123	35.8
Some Increase	155	45.1
Significant Increase	31	9.0
Total	344	100.0
Missing	16	
Total	360	

Q6b. Please describe how you expect your revenues to change or not change over the NEXT 12 months.

	Frequency	Valid Percent
Significant Decrease	20	5.8
Some Decrease	63	18.4
No Change	90	26.2
Some Increase	146	42.6
Significant Increase	24	7.0
Total	343	100.0
Missing	17	
Total	360	

Q6c. Please describe how you expect your space allocation / equipment to change or not change over the NEXT 12 months.

	Frequency	Valid Percent
Significant Decrease	9	2.7
Some Decrease	16	4.7
No Change	252	74.6
Some Increase	57	16.9
Significant Increase	4	1.2
Total	338	100.0
Missing	22	
Total	360	

Q7. Has Juarez-related violence had a positive, negative, or no impact on your business revenues?

Frequency	Valid Percent
18	5.0
39	10.9
120	33.4
94	26.2
88	24.5
359	100.0
1	
360	
	18 39 120 94 88 359

Q9. If you are planning to relocate your business within the next 12 months,

	Frequency	Valid Percent
Yes	25	75.8
No	8	24.2
Total	33	100.0
Missing	2	
Total	35	

Q6d. Please describe how you expect your employment to change or not change over the NEXT 12 months.

	Frequency	Valid Percent
Significant Decrease	12	3.6
Some Decrease	32	9.5
No Change	215	63.6
Some Increase	71	21.0
Significant Increase	8	2.4
Total	338	100.0
Missing	22	
Total	360	

Q8. Are you planning to relocate your business within the next 12 months?

	Frequency	Valid Percent
Yes	35	9.8
No	280	78.7
Not Sure	41	11.5
Total	356	100.0
Missing	4	
Total	360	

Q10. If you are planning to relocate within El Paso County, please indicate the area where you are planning to relocate.

	Frequency	Valid Percent
West	2	8.3
Central	11	45.8
East	5	20.8
Not Sure	6	25.0
Total	24	100.0
Missing	1	
Total	25	

Q11_Recode. What is your main reason for planning to relocate?

	Frequency	Valid Percent
Did not specify	9	25.7
Limited Space / New Facilities	9	25.7
Decrease in Business / Sales	6	17.1
New Business Opportunities	5	14.3
Closing Down	2	5.7
Occupancy Issues	2	5.7
Other	2	5.7
Total	35	100.0

Q12. What would you say are the most significant ADVANTAGES of being located in downtown El Paso.

Q12a._Recode Would you say a central location is a significant advantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	225	100.0
Missing	135	
Total	360	

Q12b._Recode Would you say proximity to public transportation is a significant advantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	60	100.0
Missing	300	
Total	360	

Q12c._Recode Would you say foot traffic is a significant advantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	168	100.0
Missing	192	
Total	360	

Q12d._Recode Would you say proximity to Juarez is a significant advantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	177	100.0
Missing	183	
Total	360	

Q12e._Recode Would you say proximity to government services is a significant advantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	53	100.0
Missing	307	
Total	360	

Q12f._Recode Would you say availability of employees is a significant advantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	10	100.0
Missing	350	
Total	360	

Q12g._Recode Would you say proximity to other businesses is a significant advantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	103	100.0
Missing	257	
Total	360	

Q12h._Recode Would you say proximity to financial and profesional services is a significant advantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	30	100.0
Missing	330	
Total	360	

Q12i._Recode Would you say proximity to community organizations is a significant advantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	24	100.0
Missing	336	
Total	360	

Q12j_k_I._Recode Would you say there is another significant advangage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	28	100.0
Missing	332	
Total	360	

Q13. What would you say are the most significant DISADVANTAGES of being located in downtown El Paso.

Q13a._Recode Would you say parking space or parking cost is a significant disadvantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	245	100.0
Missing	115	
Total	360	

Q13b._Recode Would you say cost of utilities is a significant disadvantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	49	100.0
Missing	311	
Total	360	

Q13c._Recode Would you say streets / traffic is a significant disadvantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	83	100.0
Missing	277	
Total	360	

Q13d._Recode Would you say limited space to expand is a significant disadvantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	53	100.0
Missing	307	
Total	360	

Q13e._Recode Would you say lack of property / business security is a significant disadvantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	42	100.0
Missing	318	
Total	360	

Q13g._Recode Would you say cost of real estate / office space is a significant disadvantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	76	100.0
Missing	284	
Total	360	

Q13i._Recode Would you say proximity to Juarez is a significant disadvantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	26	100.0
Missing	334	
Total	360	

Q13text._Recode Would you say cleanliness and/or porr building conditions are another significant disadvangage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	18	100.0
Missing	342	
Total	360	

Q14. Are you aware of the Downtown Management District (DMD) and the services they provide?

	Frequency	Valid Percent
Yes	122	35.1
No	226	64.9
Total	348	100.0
Missing	12	
Total	360	

Q15b. How would you rate DMD's Banner Program?

	Frequency	Valid Percent
Very Helpful	14	12.4
Somewhat Helpful	40	35.4
Not Helpful	27	23.9
Not Sure	32	28.3
Total	113	100.0
Missing	9	
Total	122	

Q13f._Recode Would you say lack of uniqueness is a significant disadvantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	19	100.0
Missing	341	
Total	360	

Q13h._Recode Would you say lack of activities outside of working hours is a significant disadvantage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	65	100.0
Missing	295	
Total	360	

Q13text._Recode Would you say that homeless and/or drug and alcohol use are another significant disadvangage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	15	100.0
Missing	345	
Total	360	

Q13j_k_I._Recode Would you say there is another significant disadvangage of being located in downtown El Paso?

	Frequency	Valid Percent
Yes	46	100.0
Missing	314	
Total	360	

Q15a. How would you rate DMD's annual Downtown Census/Survey?

	Frequency	Valid Percent
Very Helpful	29	25.4
Somewhat Helpful	33	28.9
Not Helpful	21	18.4
Not Sure	31	27.2
Total	114	100.0
Missing	8	
Total	122	

Q15c. How would you rate DMD's Facade Grant Program?

· · · · · · · · · · · · · · · · · · ·		
	Frequency	Valid Percent
Very Helpful	34	30.4
Somewhat Helpful	26	23.2
Not Helpful	30	26.8
Not Sure	22	19.6
Total	112	100.0
Missing	10	
Total	122	

Q15d. How would you rate DMD's Overall Dowtown Marketing Plan?

	Frequency	Valid Percent
Very Helpful	22	19.8
Somewhat Helpful	38	34.2
Not Helpful	22	19.8
Not Sure	29	26.1
Total	111	100.0
Missing	11	
Total	122	

Q15e. How would you rate DMD's Sanitation Service?

	Frequency	Valid Percent
Very Helpful	43	36.8
Somewhat Helpful	40	34.2
Not Helpful	24	20.5
Not Sure	10	8.5
Total	117	100.0
Missing	5	
Total	122	

Q15f. How would you rate DMD's Security Service?

	Frequency	Valid Percent
Very Helpful	34	29.6
Somewhat Helpful	34	29.6
Not Helpful	28	24.3
Not Sure	19	16.5
Total	115	100.0
Missing	7	
Total	122	

Q15g. How would you rate DMD's special Event Permitting Service?

	Frequency	Valid Percent
	<u> </u>	
Very Helpful	26	23.0
Somewhat Helpful	32	28.3
Not Helpful	28	24.8
Not Sure	27	23.9
Total	113	100.0
Missing	9	
Total	122	

Q16. Do you or the property owner provide Private Security for your business

	Frequency	Valid Percent
Yes	131	37.4
No	198	56.6
Not Sure	21	6.0
Total	350	100.0
Missing	10	
Total	360	

Q17. Would you be willing to support a Private Security Program provided by

	Frequency	Valid Percent
Yes	74	21.1
No	162	46.2
Not Sure	115	32.8
Total	351	100.0
Missing	9	
Total	360	

Q18_Recode. Would a Facade Program (Grant Funds for Exterior Renovations of Buildings in the Downtown Area) be an attractive incentive for your business?

year basiness.		
	Frequency	Valid Percent
Facade Program	129	38.1
Sales Tax Rebate Program	102	30.1
Fee Reduction Program	50	14.7
Historic Property Tax Exemption	30	8.8
Other	17	5.0
None	11	3.2
Total	339	100.0
Missing	21	
Total	360	

Q19. Have you ever considered living in Downtown El Paso?

	Frequency	Valid Percent
Yes	112	31.3
No	230	64.2
Not Sure	16	4.5
Total	358	100.0
Missing	2	
Total	360	

Q20 Recode. What is the number ONE reason you would not live in Downtown El Paso?

	Frequency	Valid Percent
Did not Specify	77	21.4
Lack of Adequate / Appealing Housing	59	16.4
Not safe	42	11.7
Dirty / Unattractive	35	9.7
Already Owns a Home / Not Interested	32	8.9
Lack of Amenities / Services	27	7.5
Other	26	7.2
Not Suitable for Families	21	5.8
Lack of parking	12	3.3
Too Expensive	10	2.8
Homeless	10	2.8
Lives Downtown	9	2.5
Total	360	100.0

Q21. Overall, how satisfied are you with the current efforts regarding

	Frequency	Valid Percent
Very Satisfied	42	11.9
Somewhat Satisfied	165	46.6
Not Satisfied	117	33.1
Not Sure	30	8.5
Total	354	100.0
Missing	6	
Total	360	

Q22_Recode. Please provide ONE suggestion that would help improve Downtown attractiveness.

	Frequency	Valid Percent
Cleanliness / Appearance / Renovation Improvements	75	20.8
Reduce Waiting Time at Ports of Entry	46	12.8
Did Not Specify	46	12.8
Increase Activities & Events	32	8.9
Additional / Affordable Parking	31	8.6
Other	30	8.3
Policies to Improve Business Conditions	24	6.7
Additional / Better Retailers and Restaurants	18	5.0
Increase Security / Police Presence	18	5.0
Major Attractions / Investment Projects	17	4.7
Additional Public Spaces and Restrooms	13	3.6
Additional / Addecuate / Appealing Housing	10	2.8
Total	360	100.0